The ARTPOTHECARY

Proposal



Concept Statement

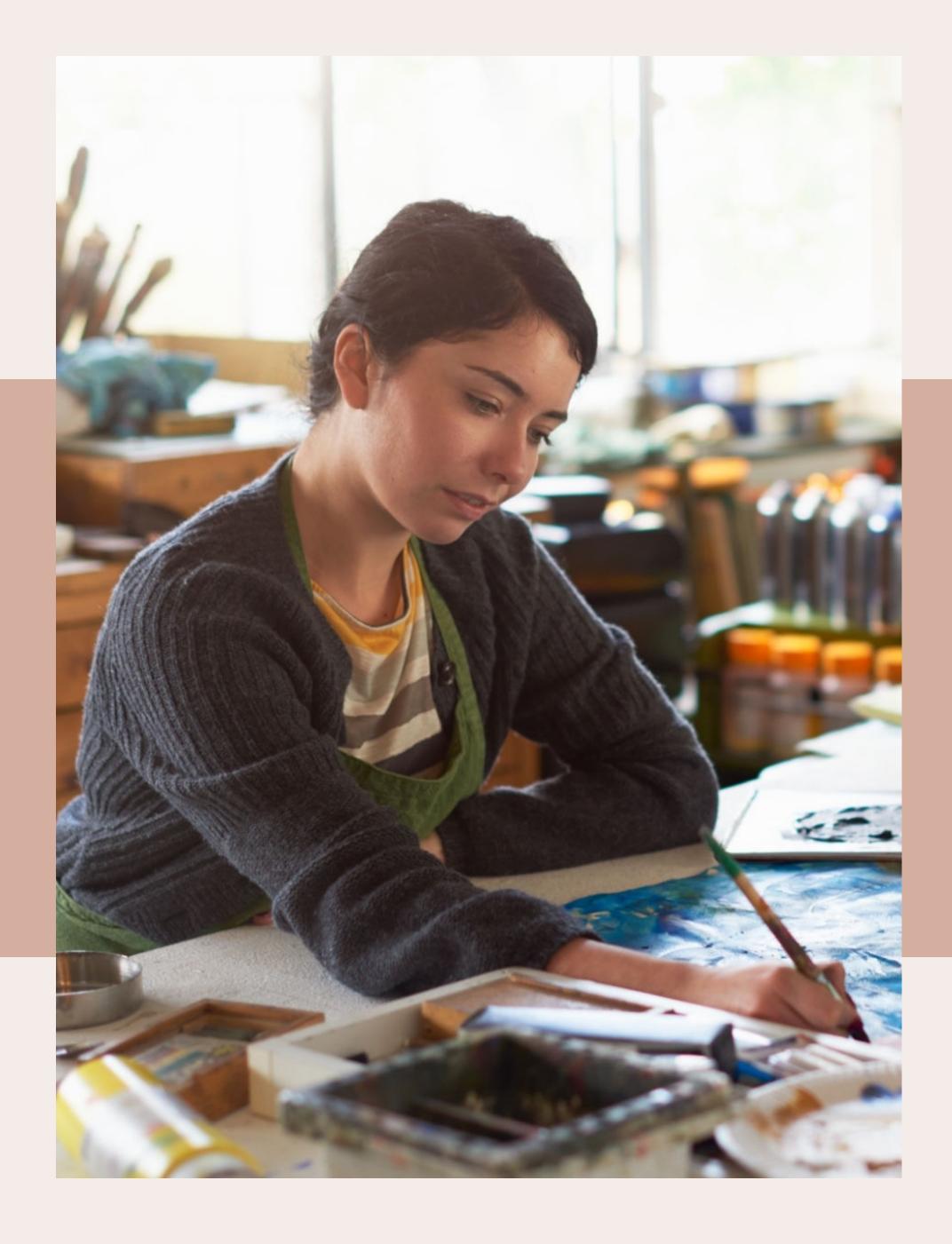
As an art student, I know that we have to buy a lot of expensive art materials, which we probably use only a few times for one project and never touch them again. The art supplies might stay on the shelf and covered in dust, while it could be used to create amazing art by other creatives. With that thought in mind, I create this service called The Artpothecary to give all artists a resource to sell and buy affordable art supplies.



"Our mission is to make art accessible for everyone."

Duong Le

The Artpothecary is a business that buys used supplies as well as accepts donations and then resells them online to art students, teachers, creatives, artists, and hobbyists all over United States. We receive orders through mailing and we also have donation boxes placed at art schools. When we receive the packages, we will check and select the products to ensure that we can provide our users with good quality supplies. With users who donated or sell art supplies to The Artpothecary, they can receive money or store credit to buy other supplies on the website. The site is created with the purpose to make art accessible for everyone and to support the artist community. Moreover, with The Artpothecary, we can protect the environment together.



Project Overview

Through The Artpothecary, users can donate, sell and buy used art supplies. This platform would help users sell unused supplies, start experimenting with art without financial burden, test out new art supplies, purchase single or specific paints that usually come in a set, etc. Users can purchase a wide range of affordable supplies such as canvas, papers, pens, paints, and brushes, or they can even buy a bundle of random products for even cheaper price. My target audience are art students, creatives, art enthusiasts, and hobbyists, who are mainly females from 13 - 40 year old. The users could be young artists who can't afford to buy expensive art supplies, artists that need specific supplies for certain projects, professionals that want unusual supplies.





Background

Sarah is a 18 year-old girl who lives in Portland. She just got accepted to Maryland Institute College of Art. She started painting since she was a kid and her parents are also artists. She doesn't have many friends because she spends most of her time alone painting, reading book, or listening to music. She loves nature and little things in life. She loves drying flowers and frame them to decorate her room.

Scenario

Sarah is excited about going to Maryland
Institute College of Art. She is going to take
foundation classes that includes painting. Even
though Sarah has many art supplies, she is
missing some gouache colors in the list that her
professor provided.

Sarah Stuteville

- 18 years old
- Student
- Portland
- Creative
- Crafty
- Aesthetic

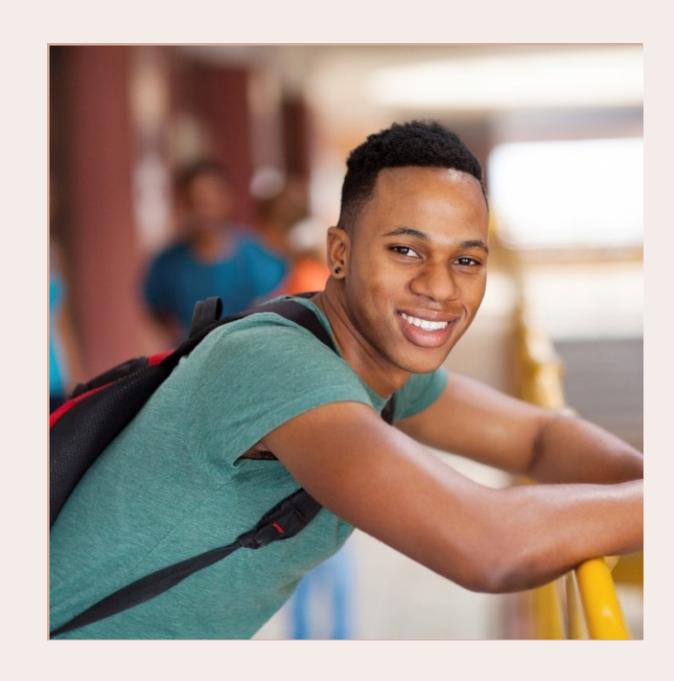
Need

Sarah needs to find that specific brand for the gouache color but she doesn't want to spend too much money because she will only use it for one project.

Feature

Search tool

Filter by price, product, quality, etc.



Background

Robert just graduated from Academy of Art University in May 2019. He was the top student of illustration department. He's living and sharing an apartment with his two friends in San Francisco. He loves cycling and playing basketball in his free time. His girlfriend is going to school in Los Angeles.

Scenario

Robert just found a job in Los Angeles and he is planning to move out soon. He wants to sell all of his art supplies because he cannot carry them with him to Los Angeles.

Robert Walters

- 21 years old
- Recent-grad students
- San Francisco
- Creative
- Fun
- Talkative

Need

Robert want to sell all art supplies at once because he needs to move out as soon as possible.

Feature

A page for users to fill out description and upload pictures of art supplies.

A mailing instruction so they can deliver the art supplies to The Artpothecary.



Background

Mark is a professor teaching photography classes at RISD:
Rhode Island School of Design. He has a wife, one baby, and one
dog. He loves teaching and he cares about his students a lot.
Other than teaching, he also works as a counselor for design
firm.

Scenario

Mark is preparing his course guidelines for the fall quarter. He found that the film paper and film rolls that he requires for the class can easily cost more than \$150 in total.

Mark Adonna

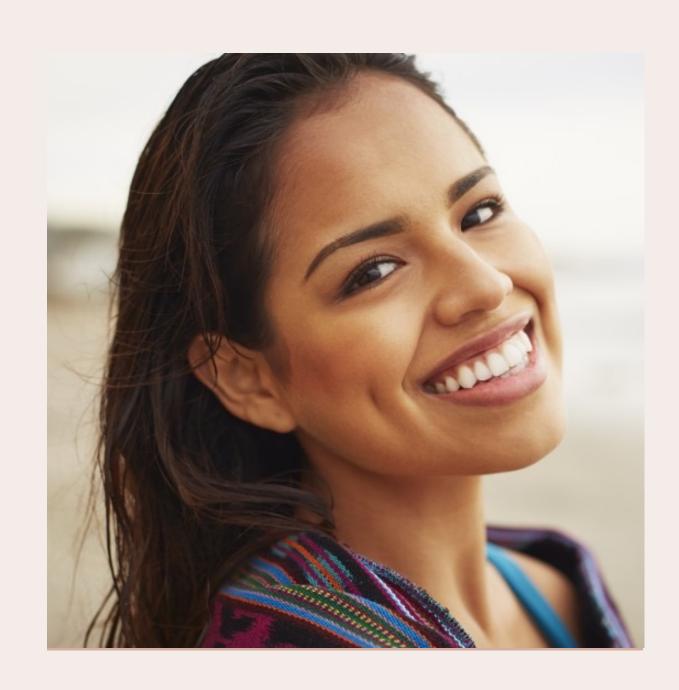
- 36 years old
- Professor/ Counselor
- Providence
- Creative
- Professional
- Caring

Need

He wants to find a place that the whole class can buy affordable film rolls and paper.

Feature

Customize your bundle, a special feature for faculty. If professors send us the request 10 weeks prior to the school year, The Artpothecary will prepare that customized kit for the students.



Background

Jomarys is a Latino woman working in Miami, Florida. She is working as a recruiter for an advertising agency. However, in the weekend, she has a side job as a photographer. She works for a crew of photographers, stylists, and models to create fashion look books on Instagram.

Scenario

Jomarys wants to buy a new lens to take better photos. However, she doesn't want to buy a new one because it's very expensive.

Jomarys Hoyos

- 27 years old
- Recruiter/ Photographer
- Miami
- Creative
- Detail-Oriented
- Busy

Need

Jomarys wants to buy an affordable camera but she's also very skeptical and careful person. She wants to know about the quality of the camera in details before buying.

Feature

Pictures/Video of the product

Question/ Answer section



Background

Jill is a 24 year old girl living in a studio in Brooklyn. She works as a management trainee at a hotel in downtown. When she comes home, she often plays with her cat, drink tea, and immerses herself in art to release stress. She loves drawing in her small sketchbook even though she's not very good at it.

Scenario

Jill wants to get better at her art so she starts watching tutorials on YouTube and the YouTubers suggests buying Copic markers to draw illustrations. Jill wants to buy those markers but they're more expensive than she thought. She's not good at art so she doesn't want to invest too much on it.

Jill Sheldon

- 24 years old
- Management Trainee
- Brooklyn
- Smart
- Professional
- Perfectionistic.

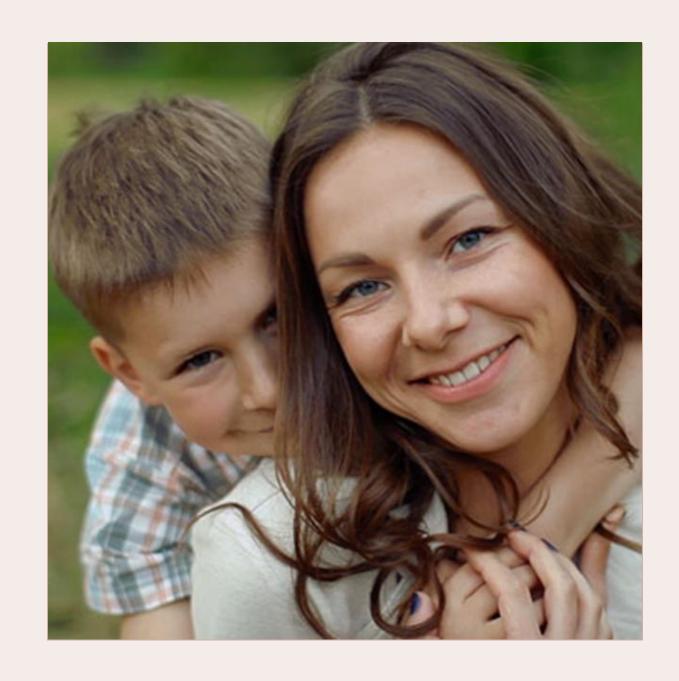
Need

Since Jill doesn't know how to use Copic markers and they are pretty expensive so she looks for used markers.

Feature

Tutorial videos

Alternative marker suggestions



Background

Ashley is a mother of two kids living in Atlanta. She works parttime at a bakery shop. She loves painting in her free time and she enjoys teaching her 7 year old daughter and 5 year old son how to draw.

Scenario

Ashley wants to buy some art materials to teach her kids how to draw. However, her kids are too young so she doesn't want to spend too much money on buying expensive art materials.

Ashley Govan

- 35 years old
- Part-timer
- Atlanta
- Caring
- Patient
- Busy

Need

Ashley wants to buy basic art supplies for her kids such as ruler, pencils, markers, crayons, etc. She wants to buy a bundle of art supplies for a cheap price.

Feature

Select your bundle page. There would be different bundles for different purposes or target audience. For Ashley's case, it would be "art supplies for kid" bundle.



Background

Patrick is a Korean American student. He is a freshman at School of Visual Art in New York. He finished his foundation courses and he just decided to major in performance art. He wants to become an actor. His family is very supportive.

Scenario

He wants to sell all of his canvases, brushes, and paints because he won't need to use them anymore.

Patrick Lee

- 19 years old
- Student
- New York
- Sociable
- Fun
- Creative

Need

All of Patrick's art supplies are the best quality and from the best brands. Since most of them are like new, Patrick wants to sell them for a good price.

Feature

Users can ask for higher price for the products when they send it to The Arthpothecary if the products are like new.



Background

Fateme is an international student from Iran. She studies film at SCAD. She struggles financially so she has to work 2 part-time jobs on campus to make a living. She shares a room with another girl to save money. She cuts down on her meal and take the bus everywhere. Despite her situation, Fateme is a great artist. Her films are beautiful and so are her paintings.

Scenario

Fateme is a hoarder. She loves buying cheap art supplies. But she's also indecisive. She can't decide what to buy.

Fateme Hoisseine Need

- 27 years old
- Filmmaker/ Painter
- Savannah
- Artistic
- Hoarder
- Indecisive

She wants to create a list of what she wants to buy and decide later.

Feature

"My favorite" list



Background

Hannah is an artist living in Los Angeles. She loves exploring different medium and new ways of paintings. Her works were published and showed at many galleries in the United States. She makes money but it does not necessary mean she always buy expensive stuff. She love buying things from the thrift store. She likes to collect art supplies and gather antique stuffs.

Scenario

Hannah wants to try Chinese calligraphy.

Hannah Stanke

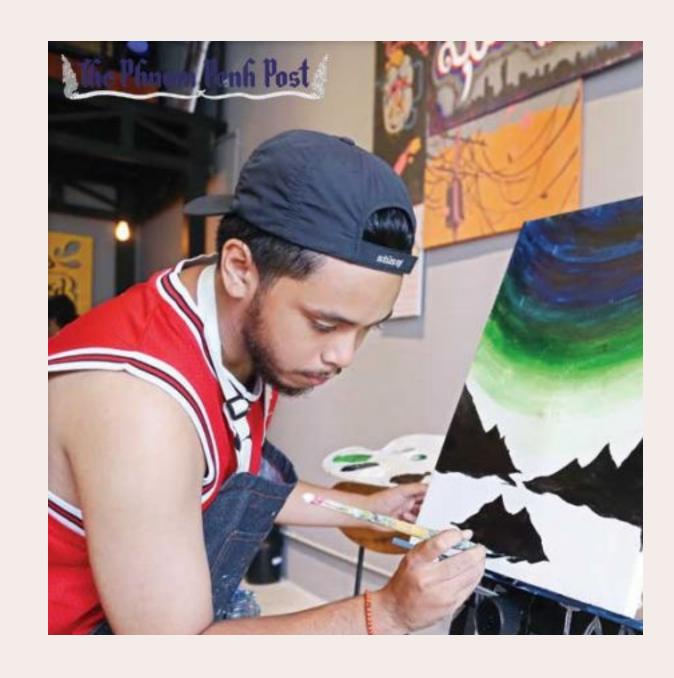
- 37 years old
- Painter/ Artist
- Los Angeles
- Creative
- Introverted
- Philosophical

Need

She is looking for an authentic Chinese calligraphy brush, not the cheap/ fake one online. She wants to buy it from someone actually knows calligraphy.

Feature

Show seller's description of the product online
Ask seller section



Background

Thomas, or Tom went the Navy for two years and now he is working as an Uber driver. He's trying to figure what he wants to do. He has tried so many things. Recently, he went to a place called "Painting with a twist," where he learned how to paint a picture in 2 hours. He was very excited and wanted to learn more.

Scenario

Tom signed up for a two-month class and he wanted to purchase the required paints to prepare for the class.

Thomas Murphy

- 27 years old
- Uber driver
- Boston
- Energetic
- Open-minded
- Talkative

Need

Tom needs to buy paints and brushes for the class but he doesn't know which ones he should buy and he's confused by too many options.

Feature

Rating stars

Reviews

Tags "beginner" under the products

Competitive Research



Starlandia

Starlandia is a local shop that sells
new and reclaimed art supplies in
Savannah. They target the students at
Savannah College of Art and Design
only. It's convenient to get there and
the users can also test the products at
the spot. However, Starlandia doesn't
have a website and don't sell online.
Thus, their target audience is limited.
Their products are also limited and it's
hard to search for what you need
since there's no online categories.



Joined ▼

✓ Notifications

Share

··· More



Khaalid Cannon ▶ Free & For Sale March 13 at 7:11 PM .

These two art history books

Selling this Art History 1 book and this 20th century art book for next quarter,...



2 Comments



Christy Lo Hi is the Art of 20th century still available?



misc. art supplies

\$30

Savannah, GA

Selling misc. art supplies. \$30 for all of it, includes black plastic bin to hold it. All or nothing, has paints, brushes, pencils, charcoals, etc



Message Seller

Free & For Sale

Free & For Sale is a Facebook group that most schools provided for students so they can buy, sell, and exchange. The students usually live close together and they can easily meet and save the shipping fee. However, people usually can't sell the products for a good price on the Facebook page. Moreover, the buyers are also limited. Usually they would end up throwing or donating all of the supplies because they need to move out for graduation. At the same time, no one wants to buy or trade art supplies at the end of the quarter because they don't know what their professors will ask for.









Search 90,000+ art supplies



FREE SHIPPING

ON ORDERS OF \$35 OR MORE**

+ 15% ORDERS OF S45 OR MORE*

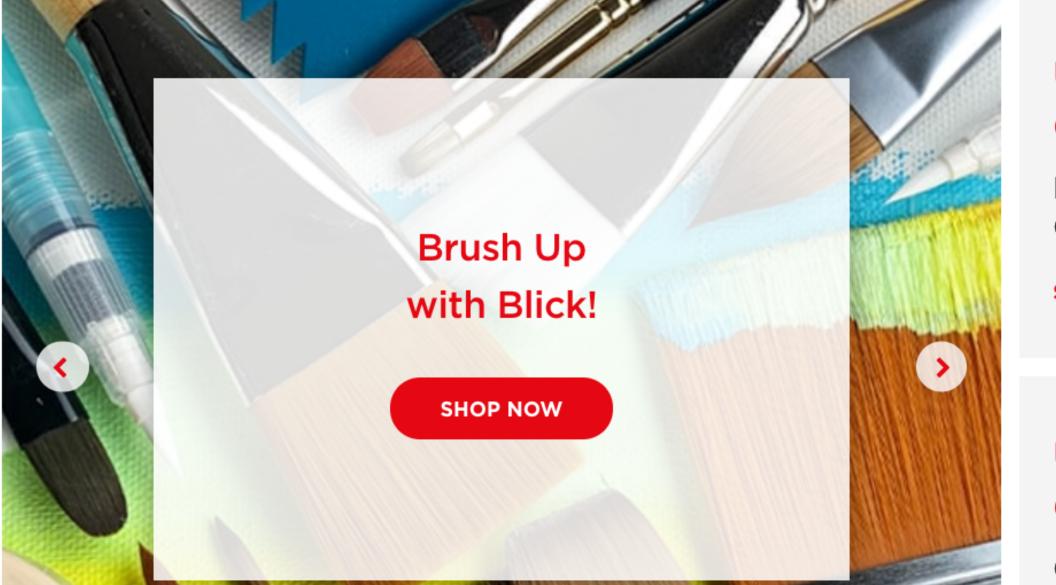
USE CODE: CEVM

*Exclusions apply
**After discounts taken

FREE \$5 E-COUPON ON ORDERS OF \$60 OR

The Best Art Supplies at the Best Prices!

Keep it creative - find all your art supply needs in one place, including the best selection of paint and drawing supplies, canvas, brushes, frames, easels, and more!



UP TO 58% OFF LIST![†]

Blick Wood
Gallery Frames

SHOP NOW >





Blick

Blink sells new art supplies online and in stores. Even though they're more expensive than The Artpothecary's products, Blick offers many discounts and sales to reduce the price. They also has a wide variety of products. But they haven't got into selling cameras or other digital art supplies like The Artpothecary.









Michaels

Michaels sells new art supplies online and in stores. They have many local stores and offers a wide variety of products. But they still offer a higher price than the price of The Artpothecary's products. They also haven't sold digital art equipments. So The Artpothecary can still compete with them.

FREE SHIPPING EVERY DAY ON ONLINE ORDERS \$49+

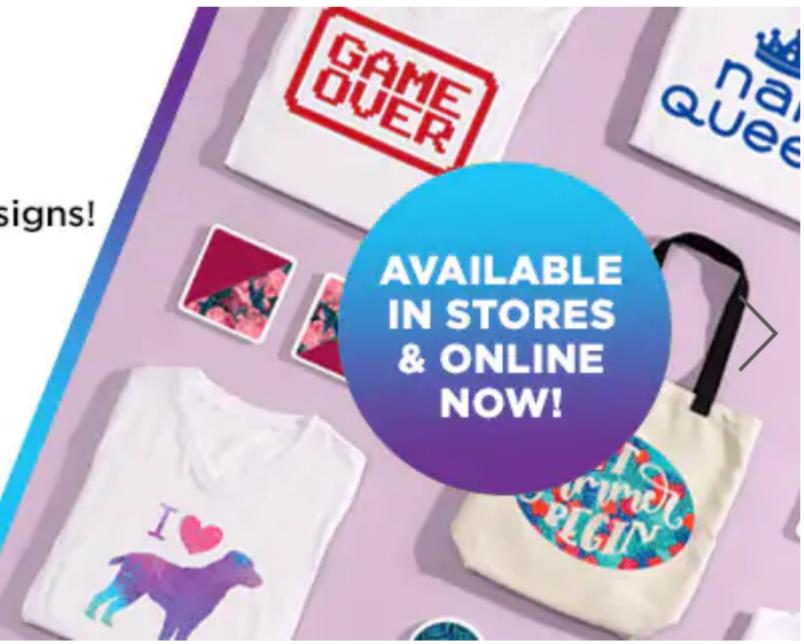
Free In-Store Returns • Details

NEW & ONLY AT MICHAELS WHILE SUPPLIES LAST!

An all-new way to DIY bright, beautiful designs!



Peel-proof. Flake-proof. Wash-proof.



— COUPONS, DEALS & MORE —







Competitive Moodboard

PAINT & **MEDIUMS** CANVAS & **SURFACES**

DRAWING & ILLUSTRATION PAPER & **BOARDS**

BRUSHES & PAINTING TOOLS

EASELS & FURNITURE FRAMING & MATBOARD **CERAMICS & SCULPTURE**

PRINTMAKING

CRAFTS

SHOP CATEGORIES V SUMMER —



CLEARANCE

BULK BUYS

FABRIC SHOP

PROJECTS V

CUSTOM FRAMING

WEEKLY AD



Watercolor Paint



Acrylic Paint



Oil Paint



ALL Paint & Mediums



Canvas & Surfaces



Colored Pencils



Markers



ALL Drawing & Illustration



Watercolor Paper



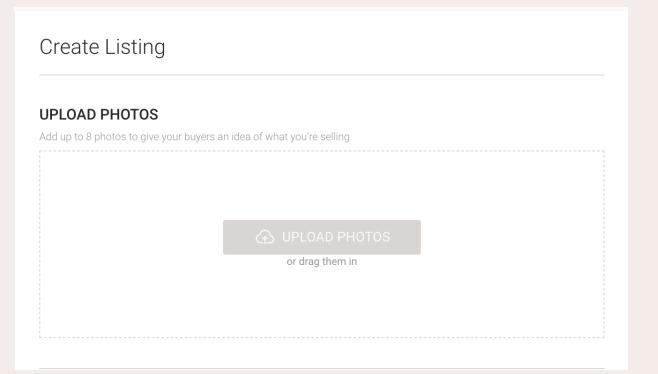
ALL Paper & **Boards**

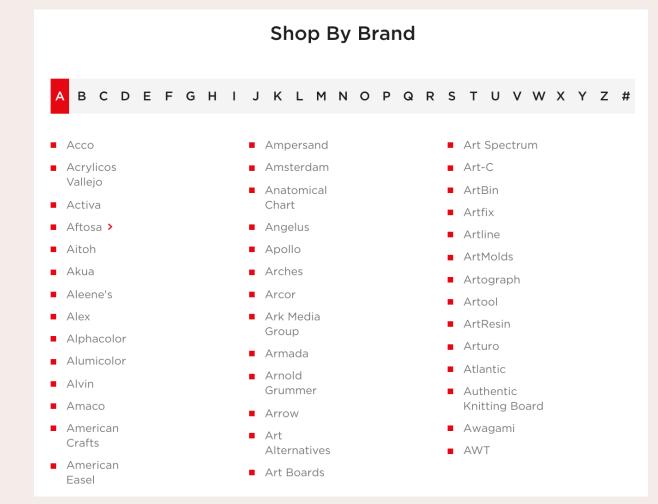


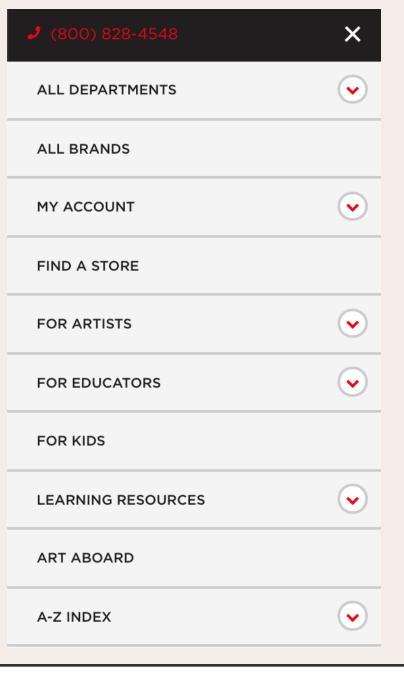
Brushes & Painting Tools

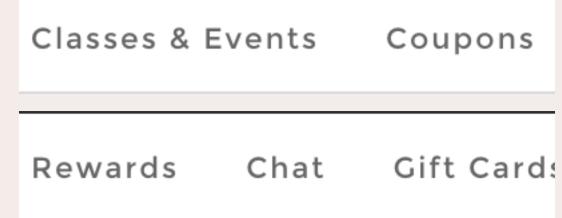


Easels & Furniture



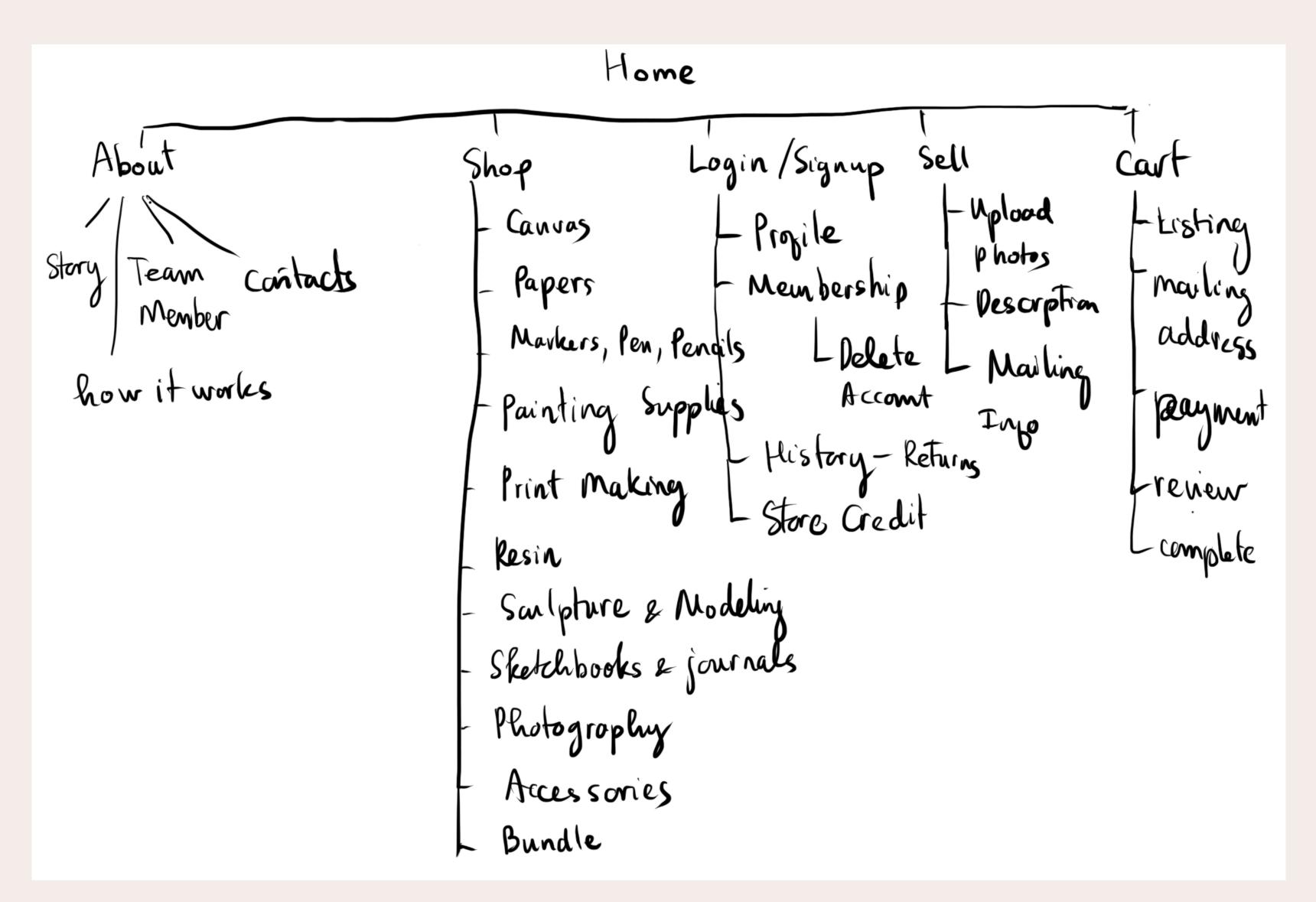






Preliminary Sketches

Site Map



Workflow Examples

(top to bottom)

Si	gn	U	p
	9		

Check Out

Sell

Home

About Us

Listing

Sign Up

Home

Listing

Cart

Fill Information & Review

Purchase

Home

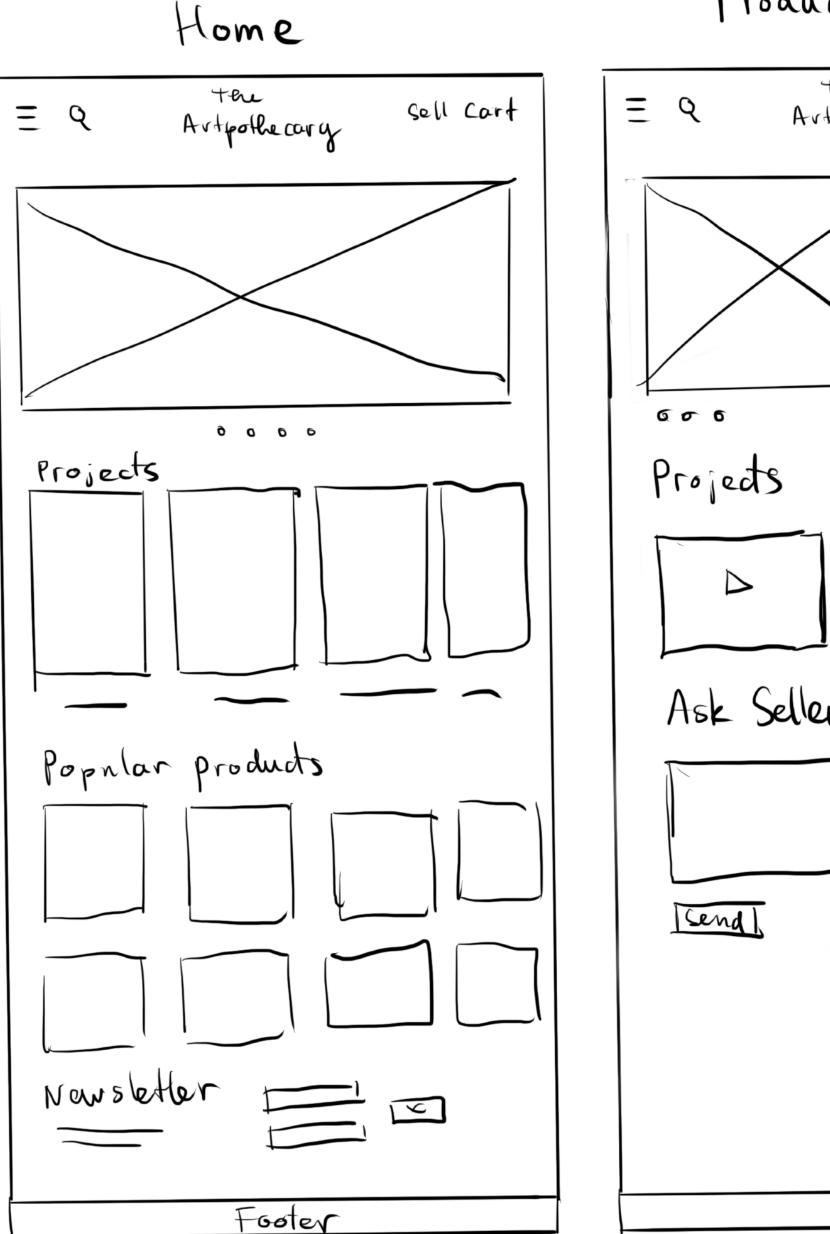
View Sell Items page

Fill information & upload photos

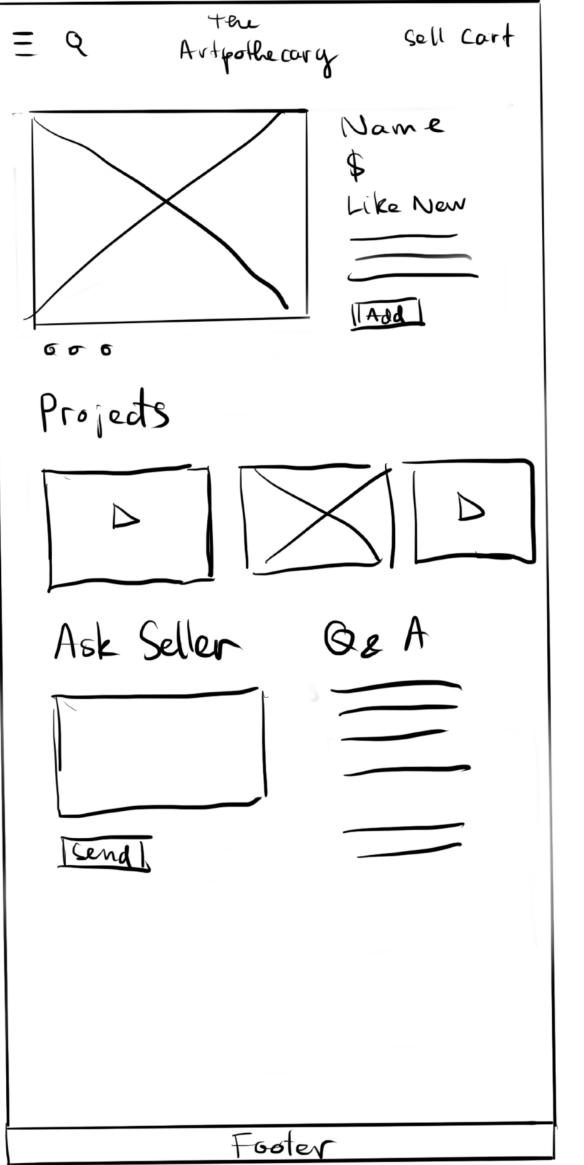
Agreement

Send photo of shipping label

Preliminary Sketches



Product Page



Sell Page

= 9 tene Artpothecary Sell Cart			
Sell Item			
Upload			
Photo			
Title [
1) One Item 11 Bundle			
Des cription 1			
category			
Quantity T			
Quality Bused Dlike DNew New			
Brand			
Procing Original I			
Expected [
Expected [Opper Shipping Label upload []			
Footer			

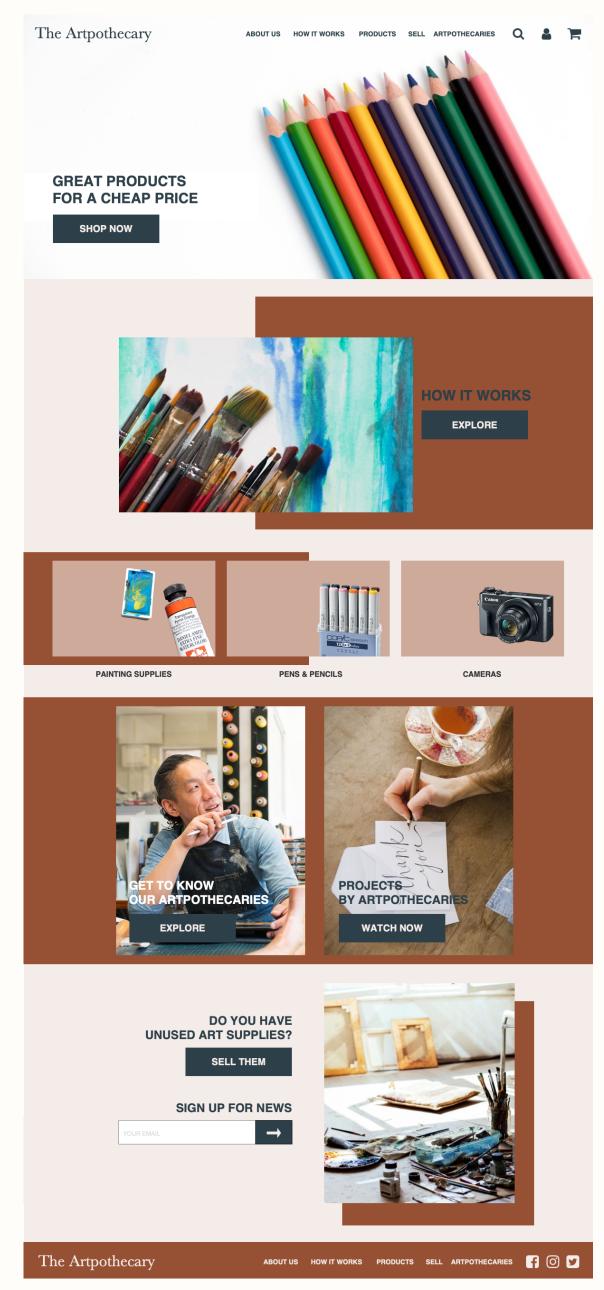
II.
Wireframes

Homepage

The homepage gives users a quick understanding of what we do and highlights the most important information of the website.

The homepage is divided in 5 sections:

- 1. A banner that directs to "products" page.
- 2. A banner that directs to "how it works" page.
- 3. A section highlights top 3 best-selling products.
- 4. A section highlights The Artpothecary of the month and the inspiring projects using our products.
- 5. A banner that ask people to sell their unused art supplies and a small section asking people to sign up for newsletters.







Tablet





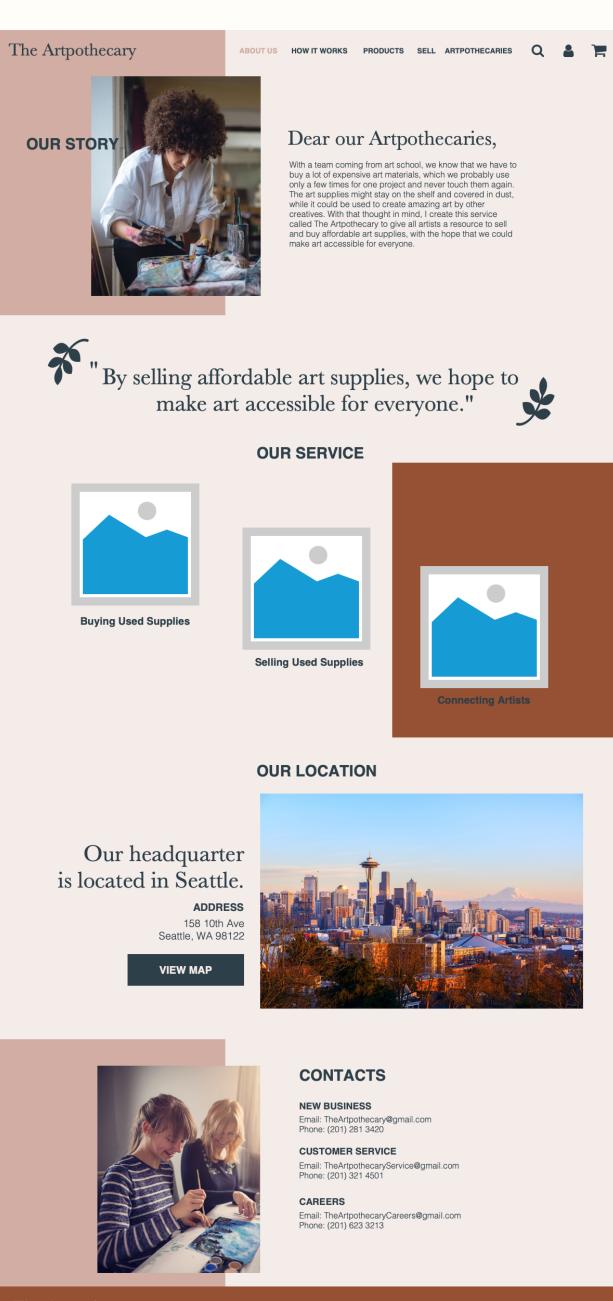
Mobile

About Us

"About Us" page introduces the story, mission, and service that The Artpothecary wants to provide to customers.

It has 5 sections:

- 1. Our story
- 2. Mission quote
- 3. Our service
- 4. Our location
- 5. Contacts



The Artpothecary

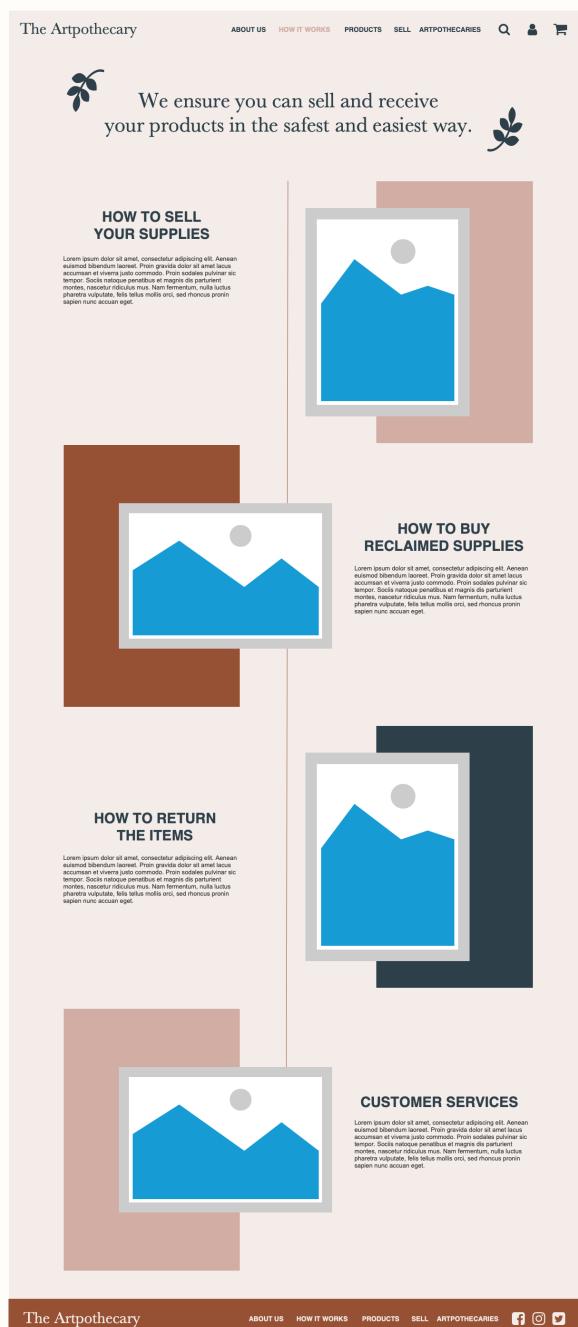
ABOUT US HOW IT WORKS PRODUCTS SELL ARTPOTHECARIES 🧗 🧿 💟

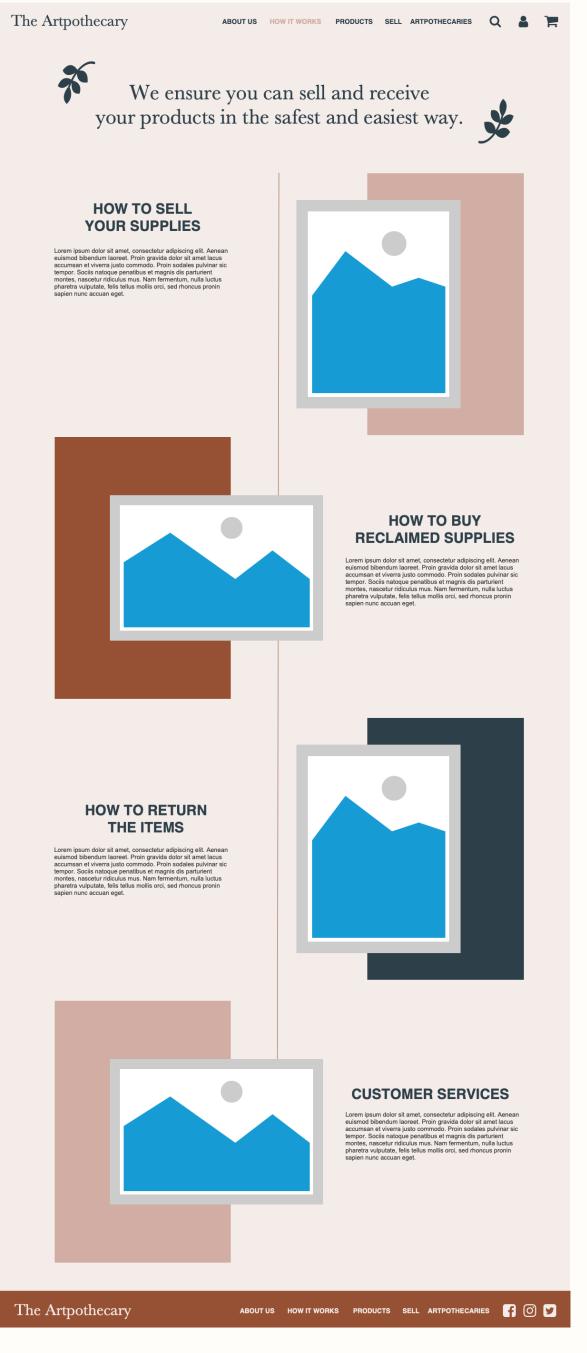
How It Works

This page explains how users can buy, sell, and return products using The Artpothecary.

It has 4 sections:

- 1. How to sell your supplies
- 2. How to buy reclaimed supplies
- 3. How to return the items
- 4. Customer services



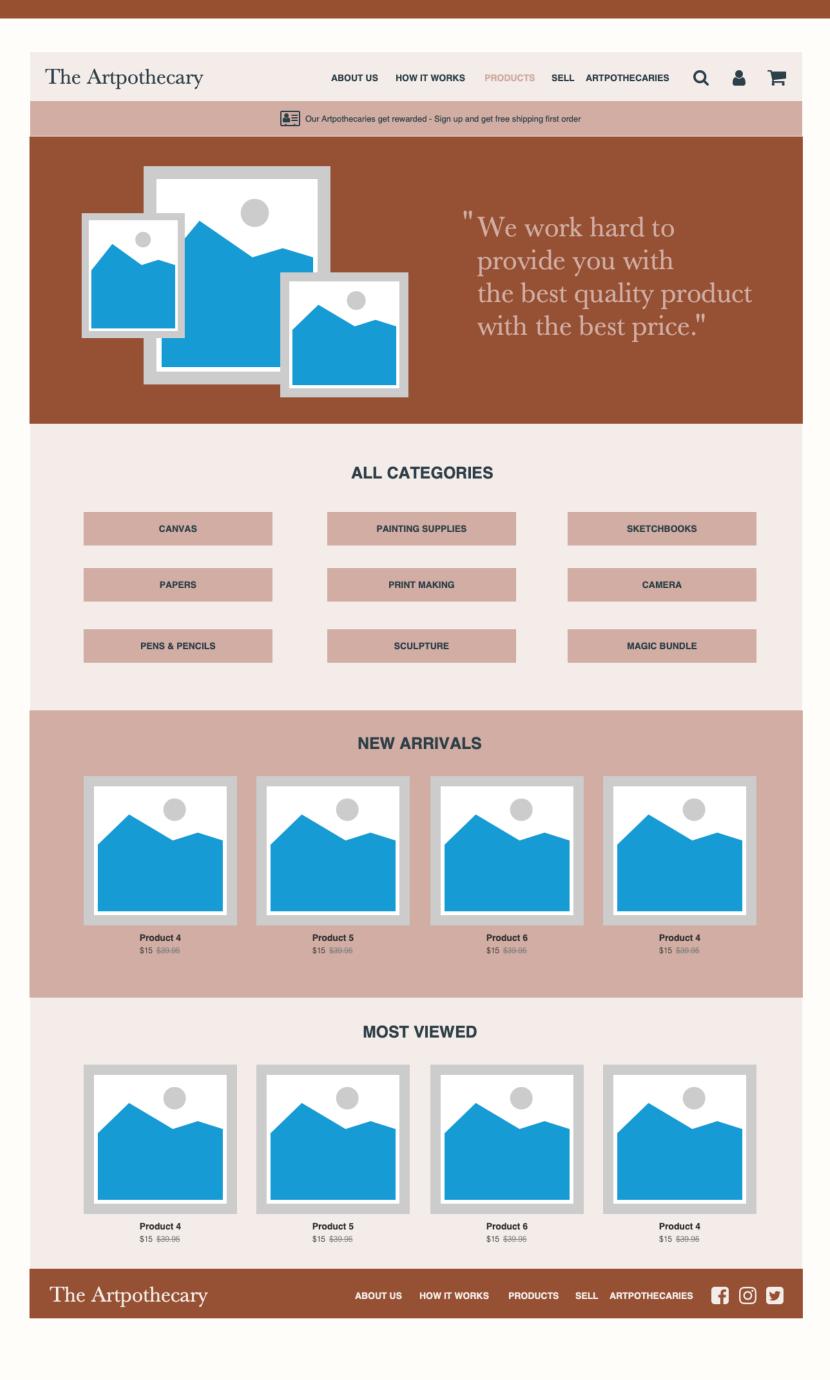


Products Page

This page gives users an overview of what products we offer.

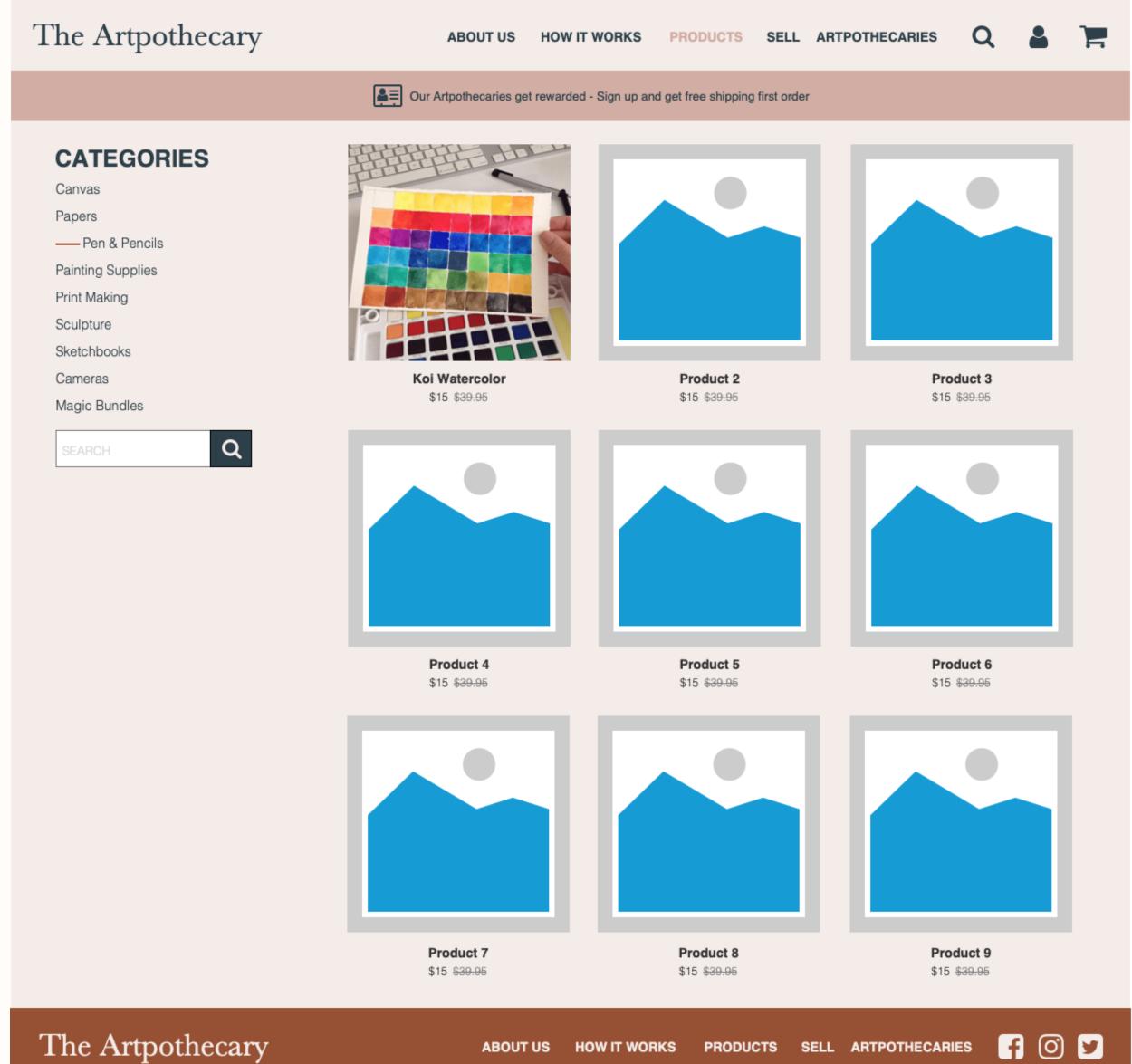
It has 3 sections:

- 1. All categories of products
- 2. New arrivals
- 3. Most-viewed items



Products/ Pens & Pencils

This page shows all of products in "pens & pencils" category



The Artpothecary

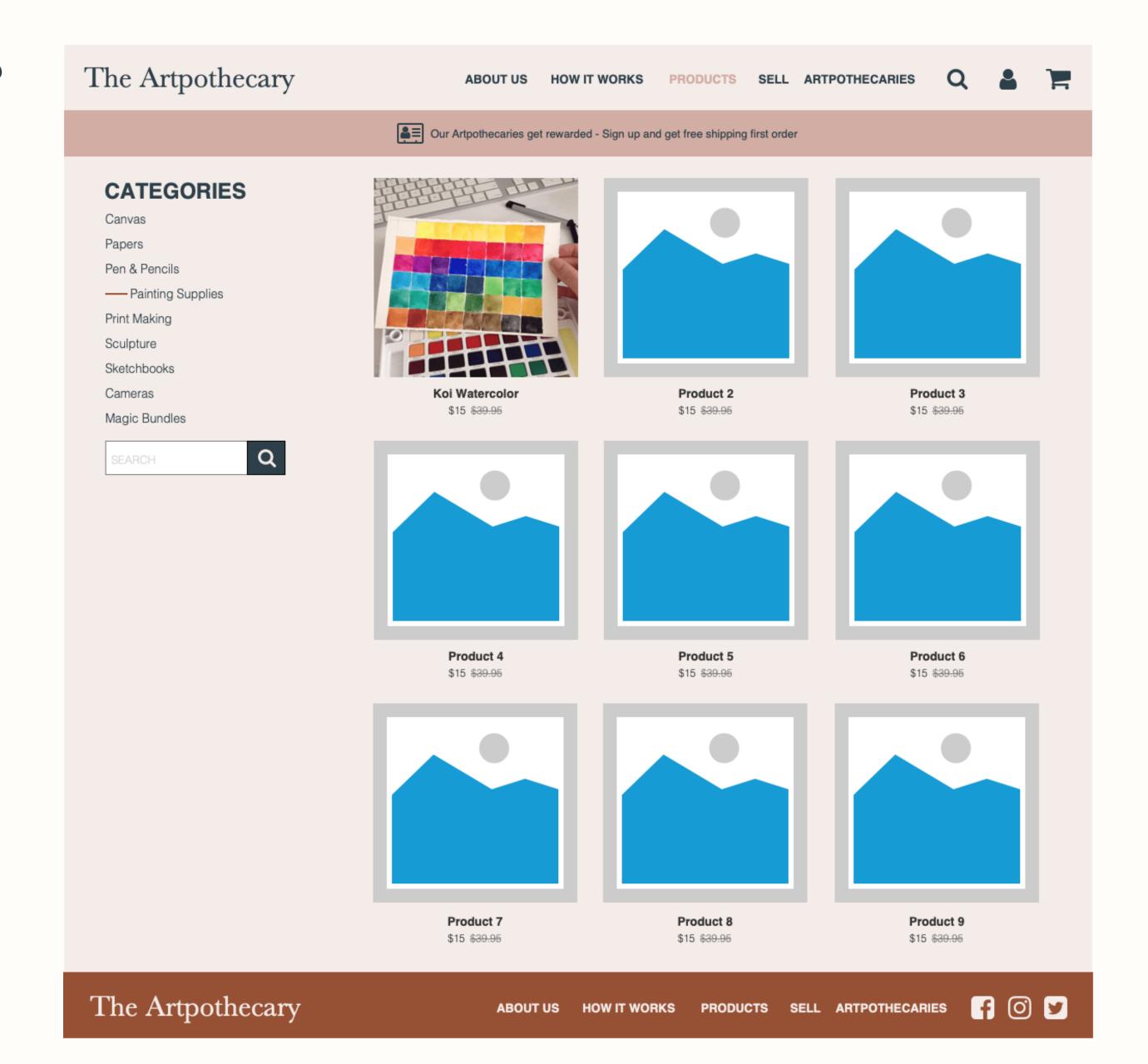






Products/ Painting Supplies

This page shows all of products in "Painting Supplies" category



Products/ Painting Supplies/ Koi Watercolors

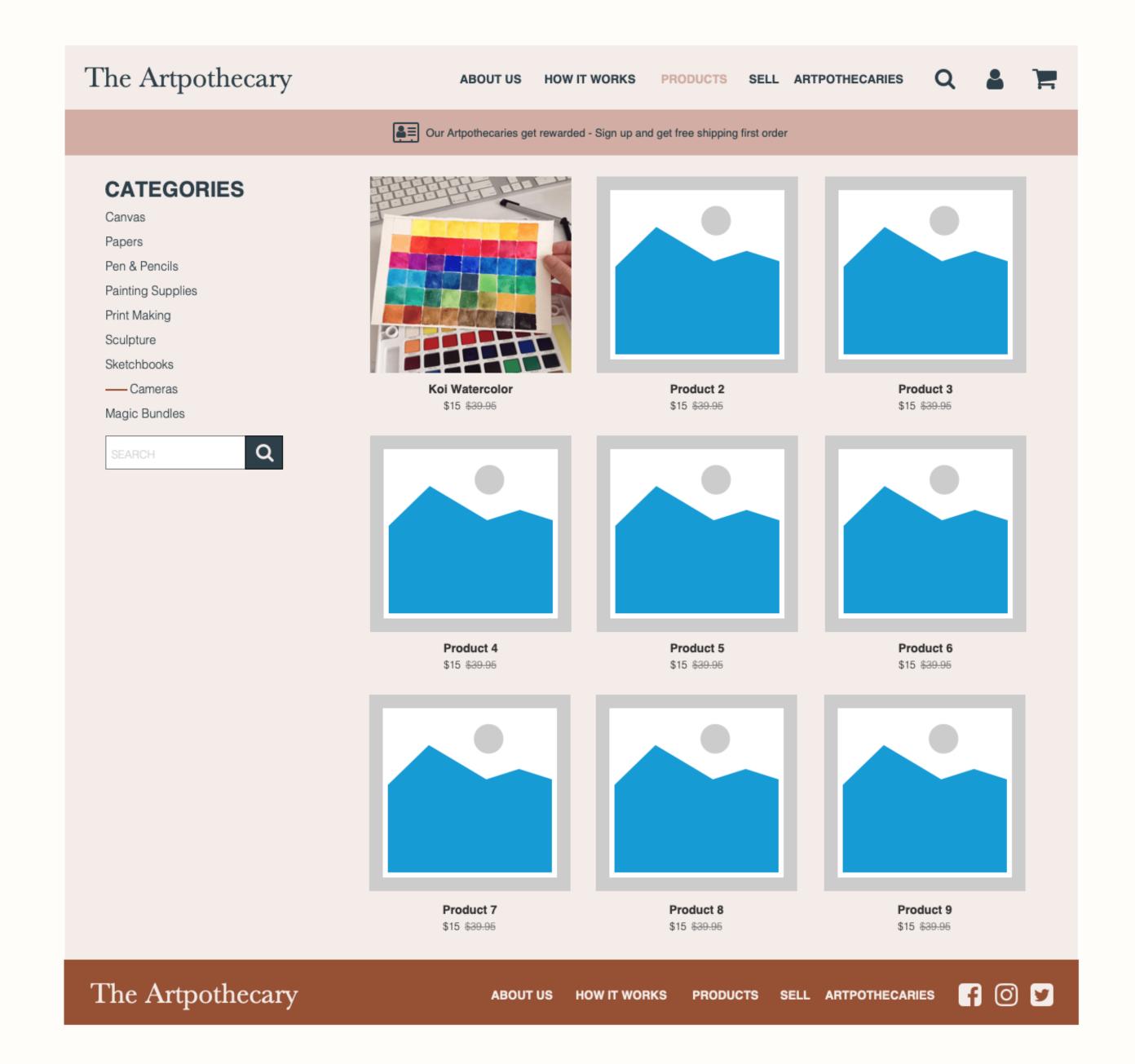
This page shows the detail of the product.

The crossed price is the original price listed on Amazon, showing users how much more they could save if they buy the product from the The Artpothecary.



Products/ Cameras

This page shows all of products in "Camera" category



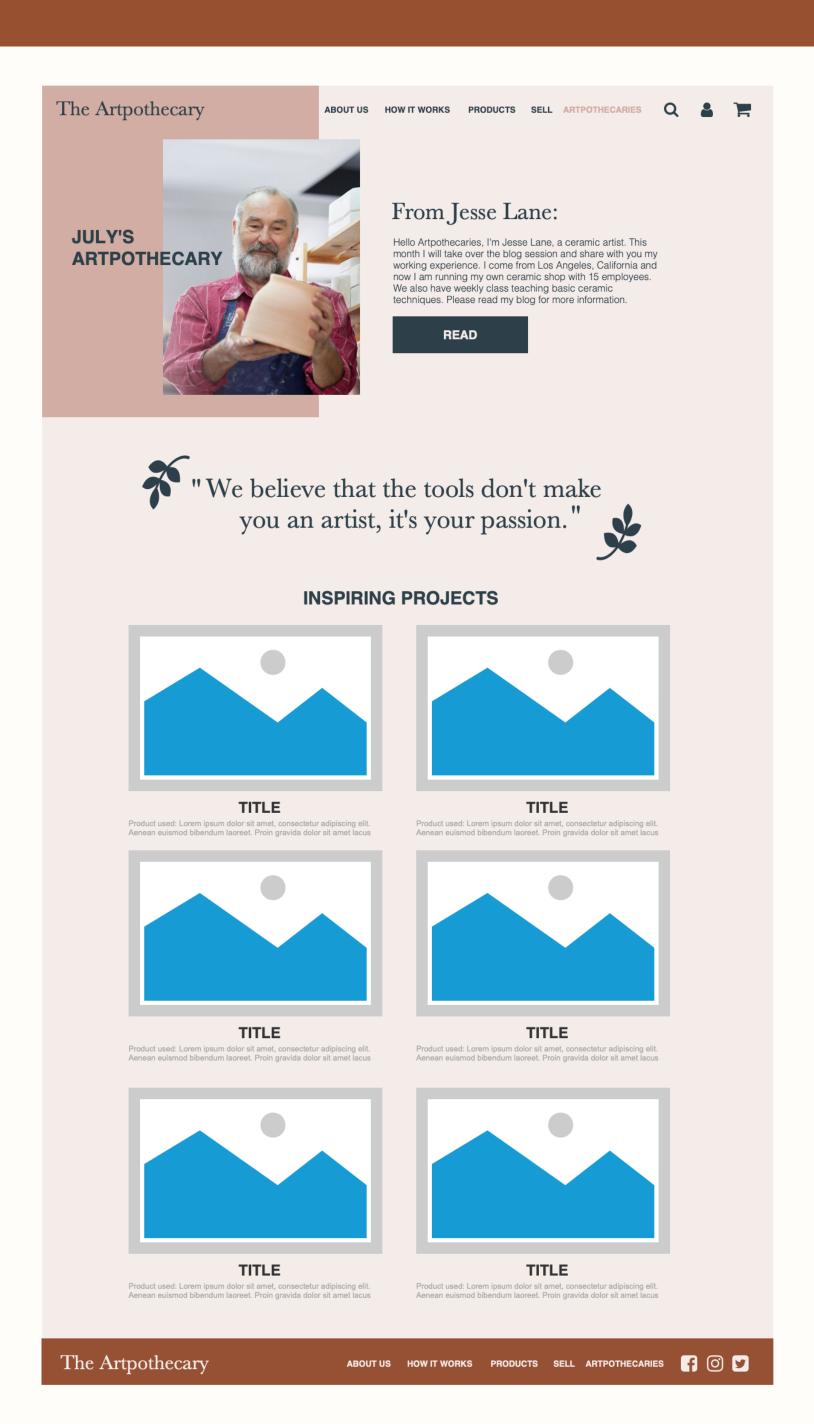
Sell

This page allows users to fill in information to sell their supplies.



Artpothecaries

This page is where people can learn from successful artists. They can read blogs written by the Artpothecary of the month or watch projects done by professionals. The projects use the products listed on "products" page so users can see the quality of the products and how they can use the supplies creatively.



My Account

This page allows user to manage their account.

The Artpothecary

ABOUT US PRODUCTS SELL ARTPOTHECARIES **HOW IT WORKS**









Our Artpothecaries get rewarded - Sign up and get free shipping first order

MY ACCOUNT

My Profile

My Payment

Order History

Selling History

My Messages

My Points

Sign Out

MY ACCOUNT

Hello, welcome to your account!

My Profile

Update your email and mailing address and we'll serve you better in the future.

Order History

What you bought are all here, you can check them at anytime.

My Messages

Check out what your sellers/ buyers want to talk to you.

My Payment

Fill in your billing information so you can check out faster!

Selling History

What you sold are all here, you can check them at anytime.

Store Credit

Earn store credit by selling and donating to The Artpothecary and apply when you purchase.

The Artpothecary

HOW IT WORKS ABOUT US

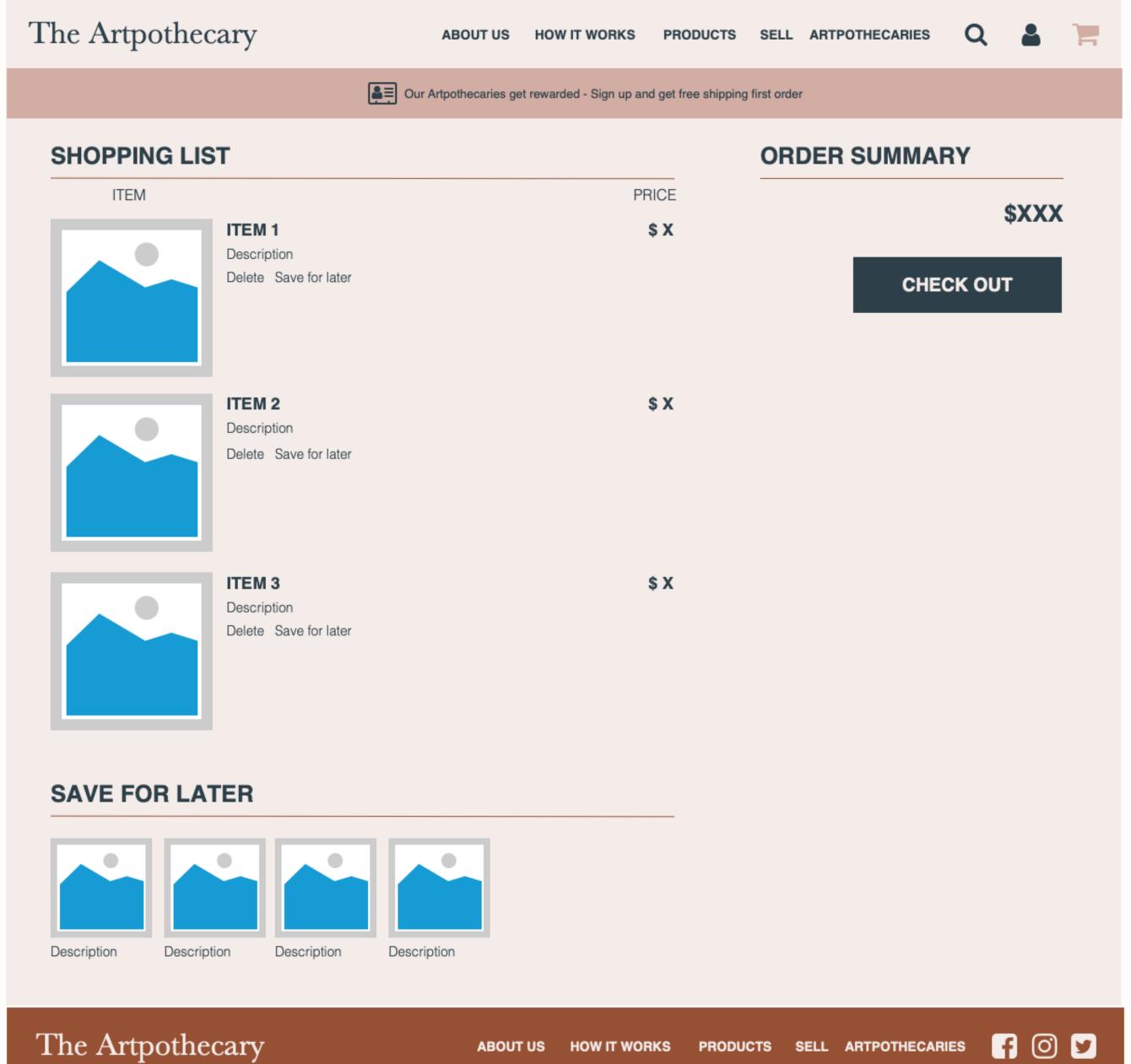
PRODUCTS SELL ARTPOTHECARIES





My Cart

This page allows users to mange their order.



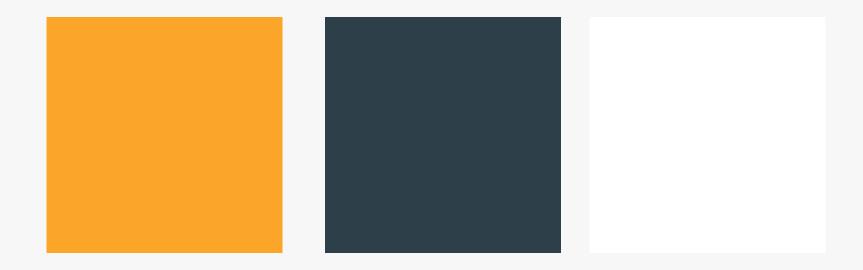






III.
Visual Design

COLOR PALETTE



TYPEFACES

Baskerville

a b c d e f g h i j k l m. n o p q r s t u v w x y z A B C D E F G H I J K L M N O P Q R S T U V W X Y Z 0 1 2 3 4 5 6 7 8 9

Helvetica

abcdefghijklm.nopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

LOGO

The Artpothecary

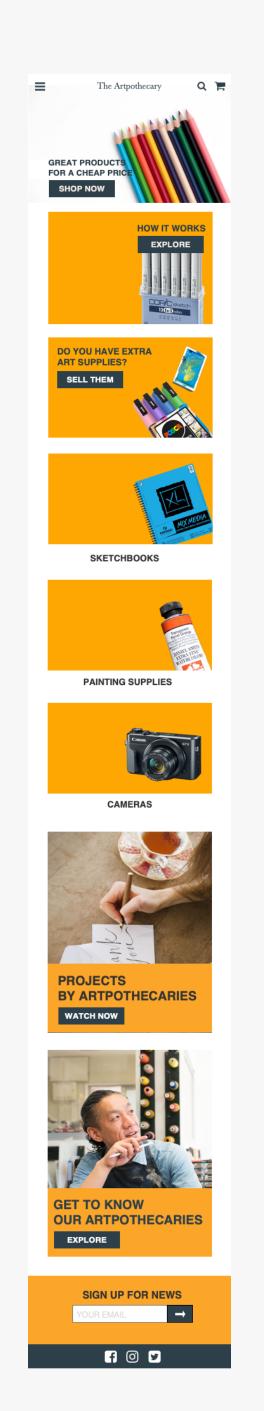
The Artpothecary

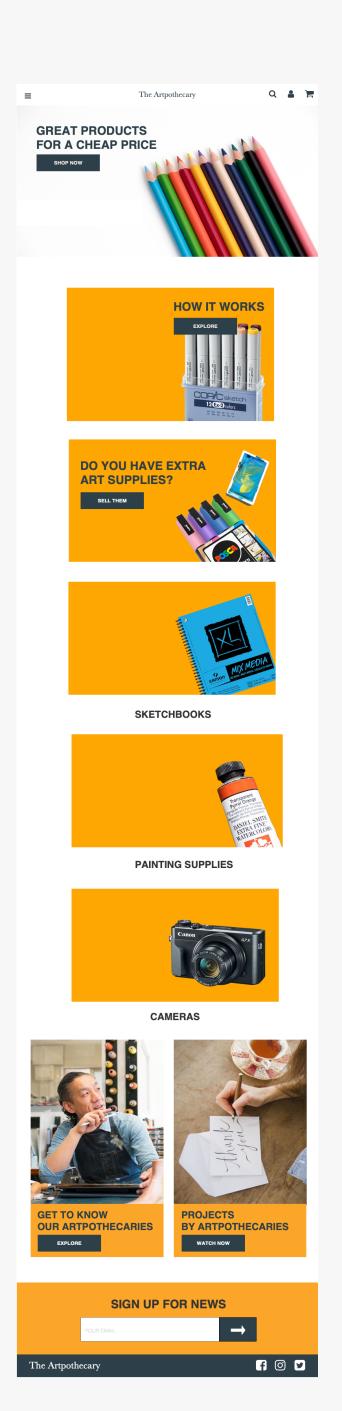
The Artpothecary

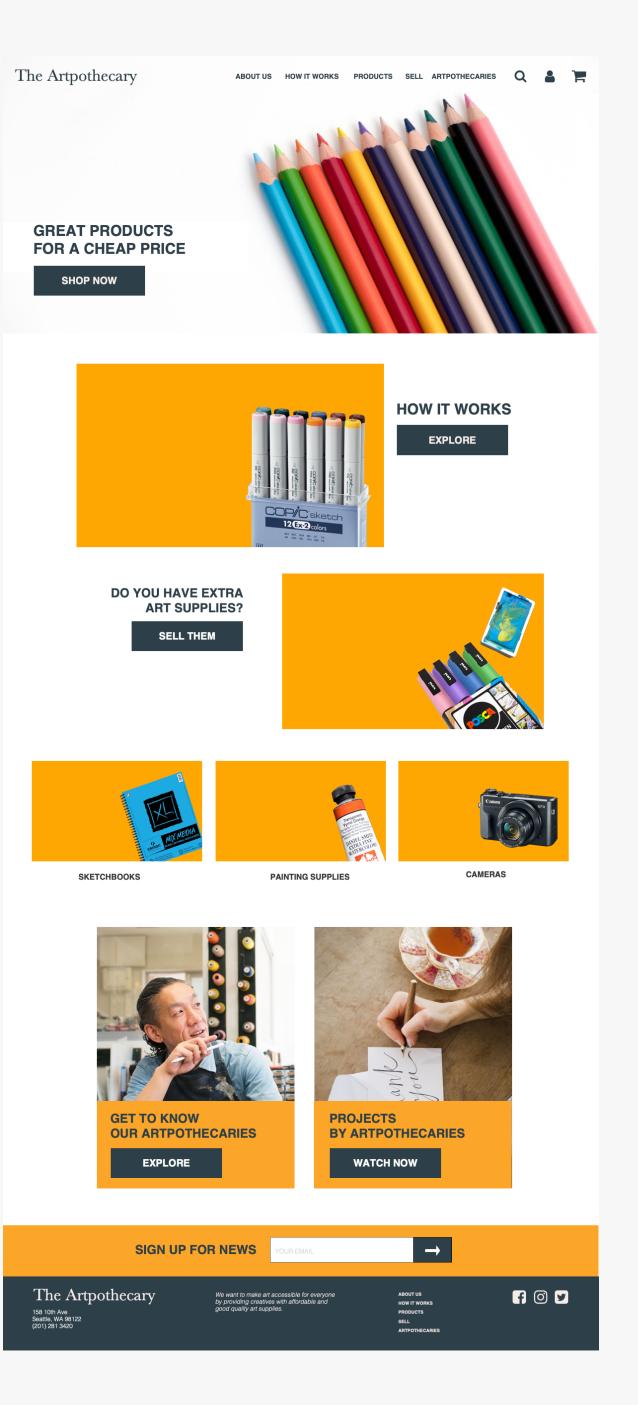
VISUAL DESIGN

https://a68hes.axshare.com/#id=d7rvz4&p=home&view=b

HOMEPAGE

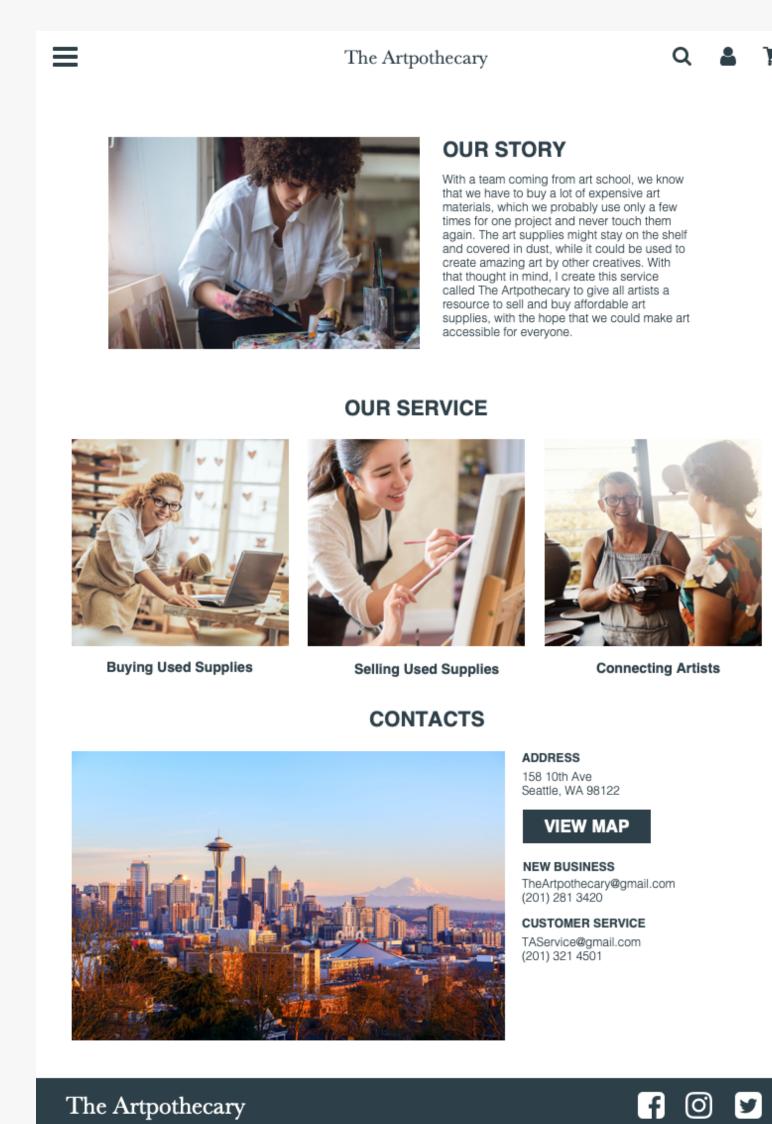






ABOUT US





The Artpothecary

ABOUT US HOW IT WORKS PRODUCTS SELL ARTPOTHECARIES Q











With a team coming from art school, we know that we have to buy a lot of expensive art materials, which we probably use only a few times for one project and never touch them again. The art supplies might stay on the shelf and covered in dust, while it could be used to create amazing art by other creatives. With that thought in mind, I create this service called The Artpothecary to give all artists a resource to sell and buy affordable art supplies, with the hope that we could make art accessible for everyone.

OUR SERVICE



Buying Used Supplies





Selling Used Supplies

CONTACTS



Connecting Artists



ADDRESS

158 10th Ave Seattle, WA 98122

VIEW MAP

NEW BUSINESS

TheArtpothecary@gmail.com (201) 281 3420

CUSTOMER SERVICE

TAService@gmail.com (201) 321 4501

The Artpothecary 158 10th Ave Seattle, WA 98122 (201) 281 3420

We want to make art accessible for everyone by providing creatives with affordable and good quality art supplies.

ABOUT US HOW IT WORKS PRODUCTS





HOW IT WORKS

The Artpothecary Q

"We make sure you can buy and sell products easily and on time."



HOW TO SELL YOUR SUPPLIES

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HOW TO BUY RECLAIMED SUPPLIES

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HOW TO RETURN THE ITEMS

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ABOUT US HOW IT WORKS PRODUCTS SELL ARTPOTHECARIES Q





"We make sure you can buy and sell products easily and on time."



HOW TO SELL YOUR SUPPLIES

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HOW TO BUY RECLAIMED SUPPLIES

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HOW TO RETURN THE ITEMS

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CUSTOMER SERVICES

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HOW IT WORKS



We want to make art accessible for everyone by providing creatives with affordable and good quality art supplies.



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"We make sure you can buy and sell products easily and on time."



HOW TO SELL YOUR SUPPLIES

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CUSTOMER SERVICES

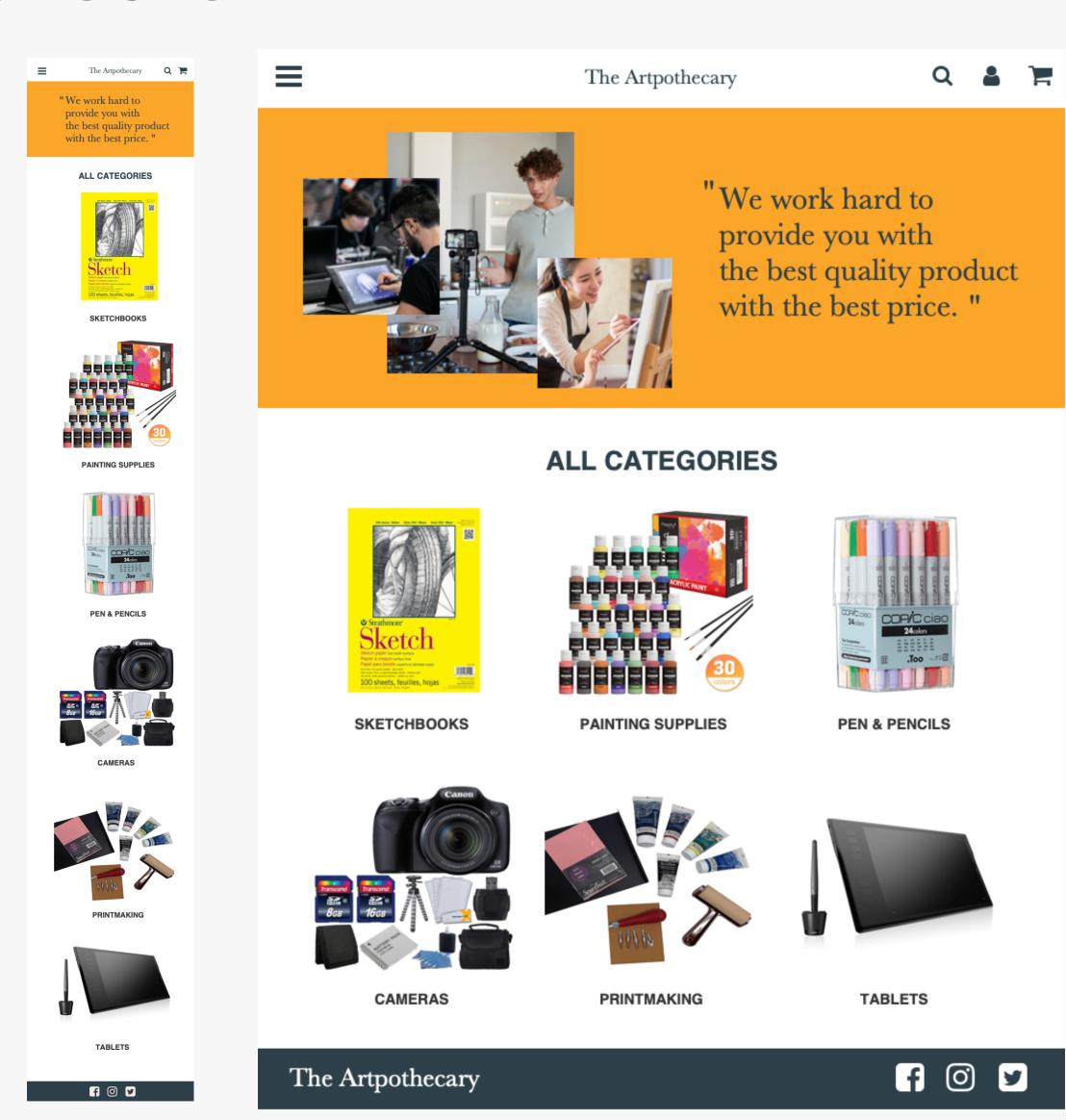
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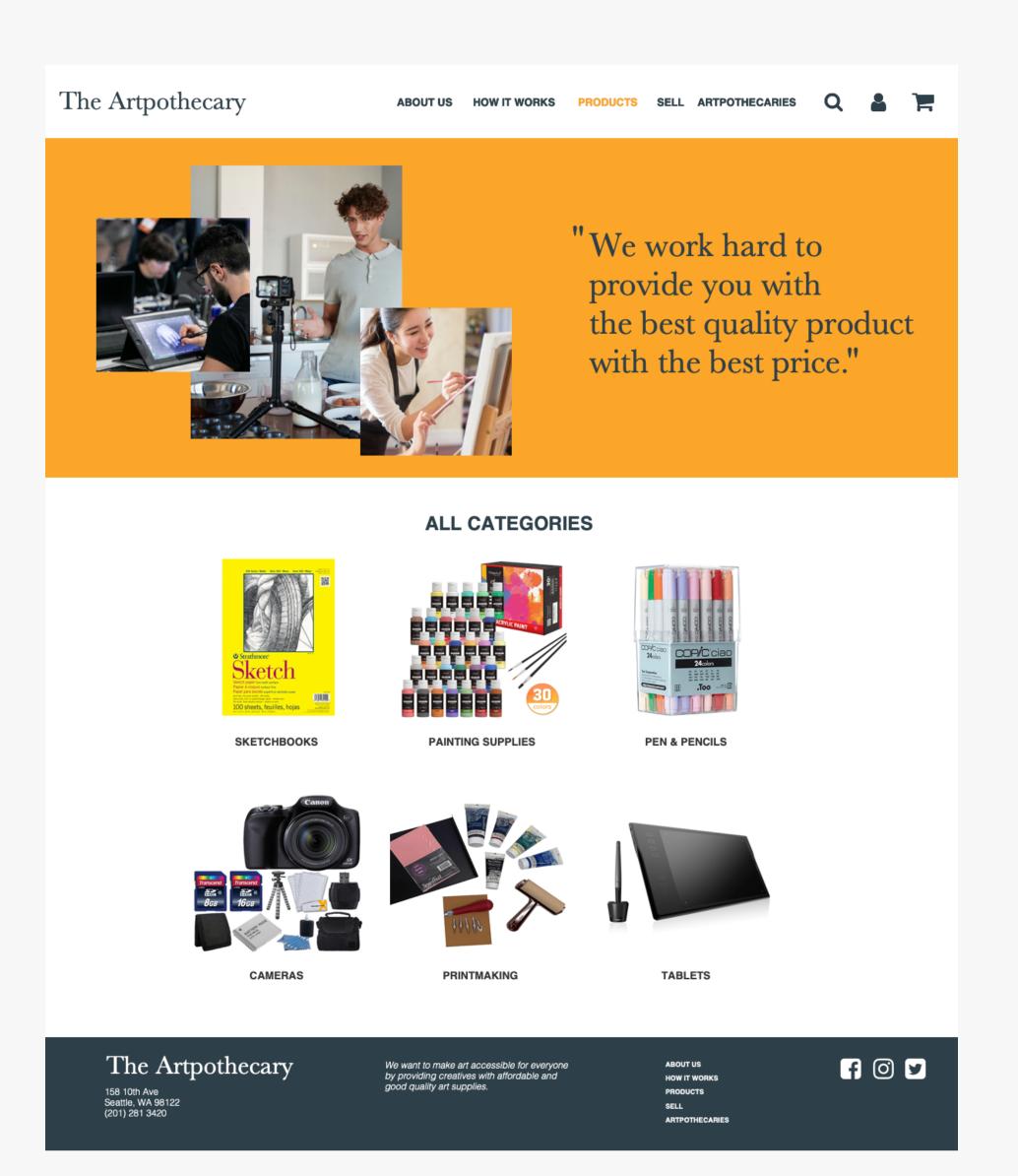




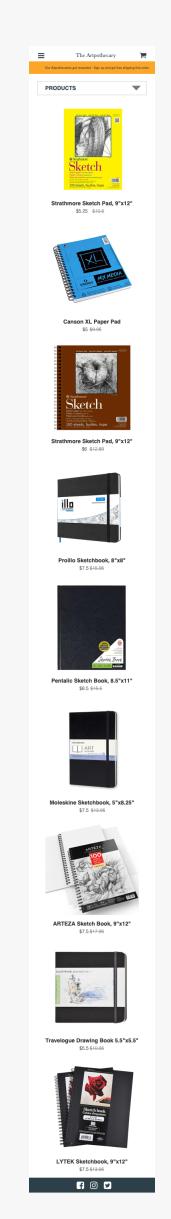


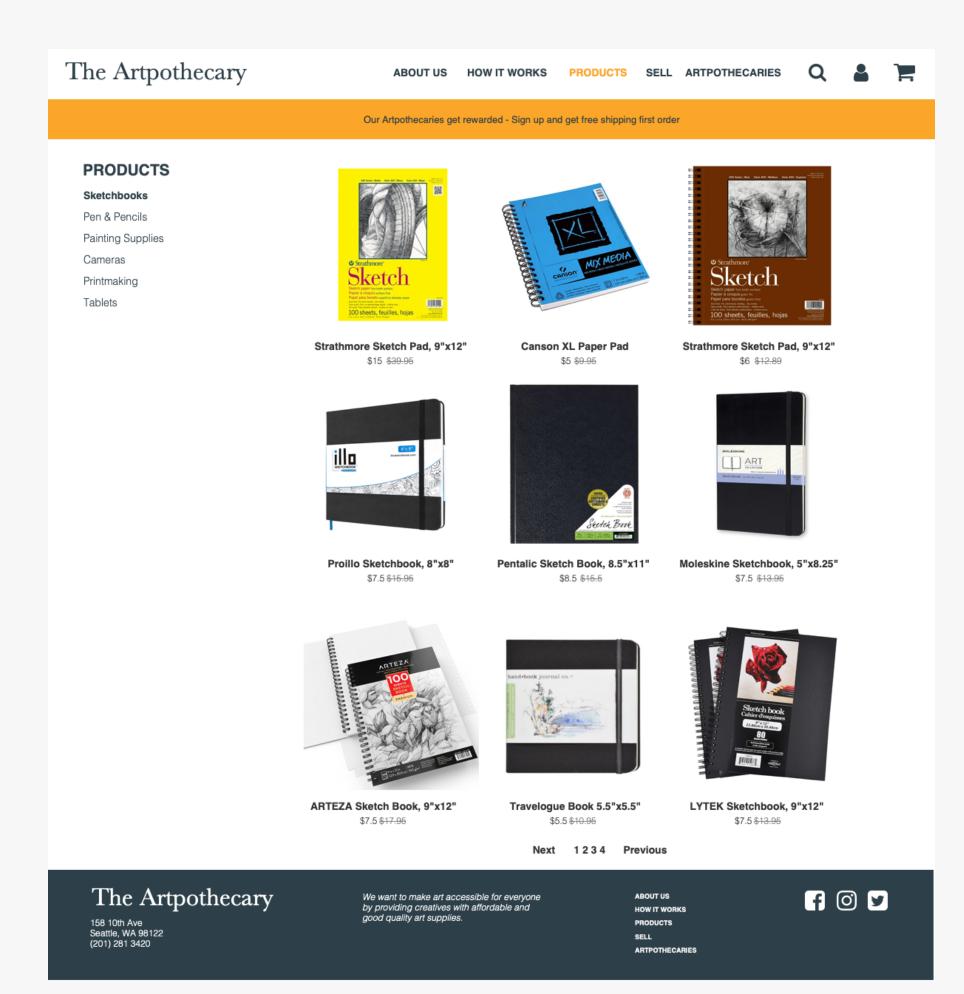
PRODUCTS

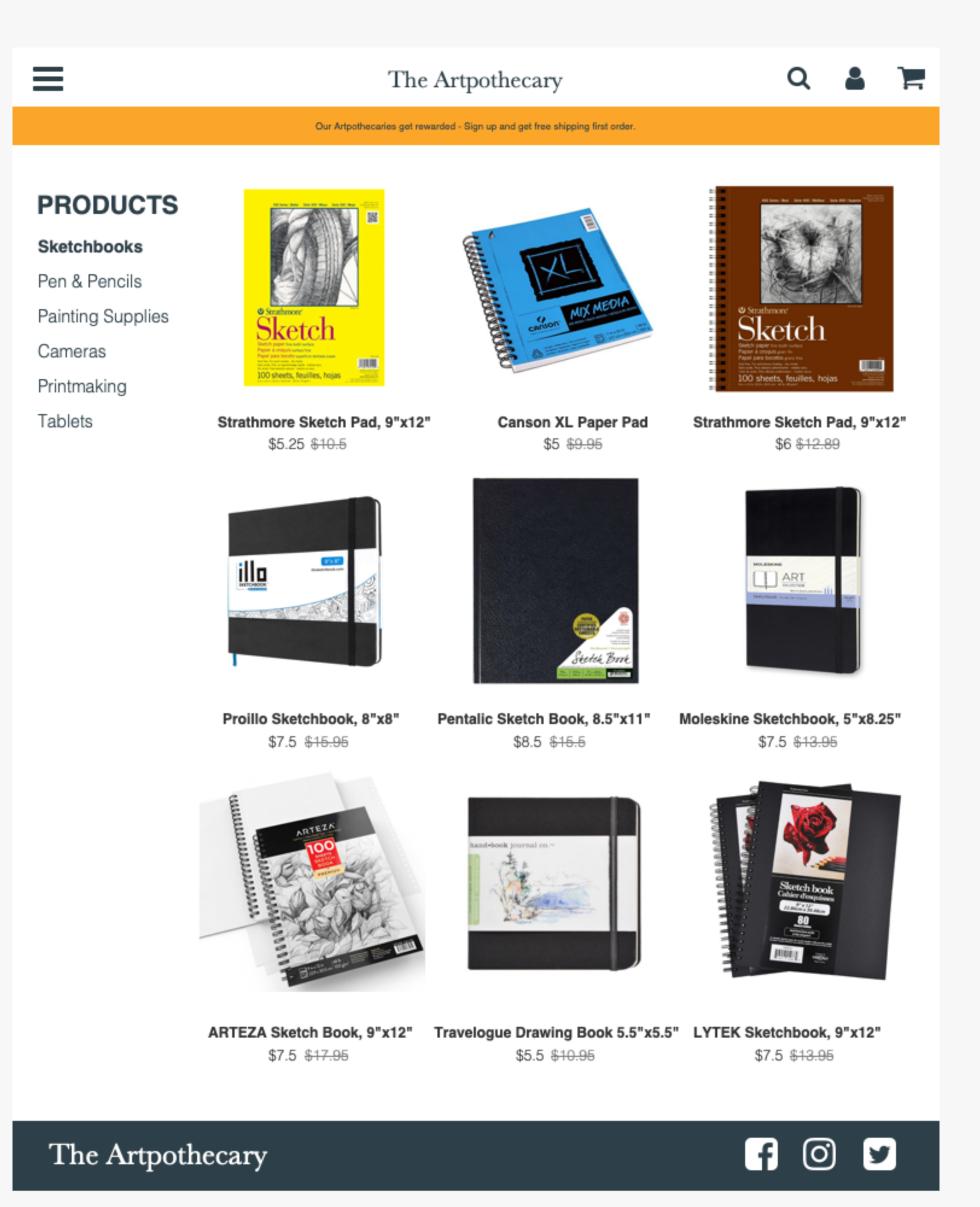




PRODUCTS/ SKETCHBOOKS





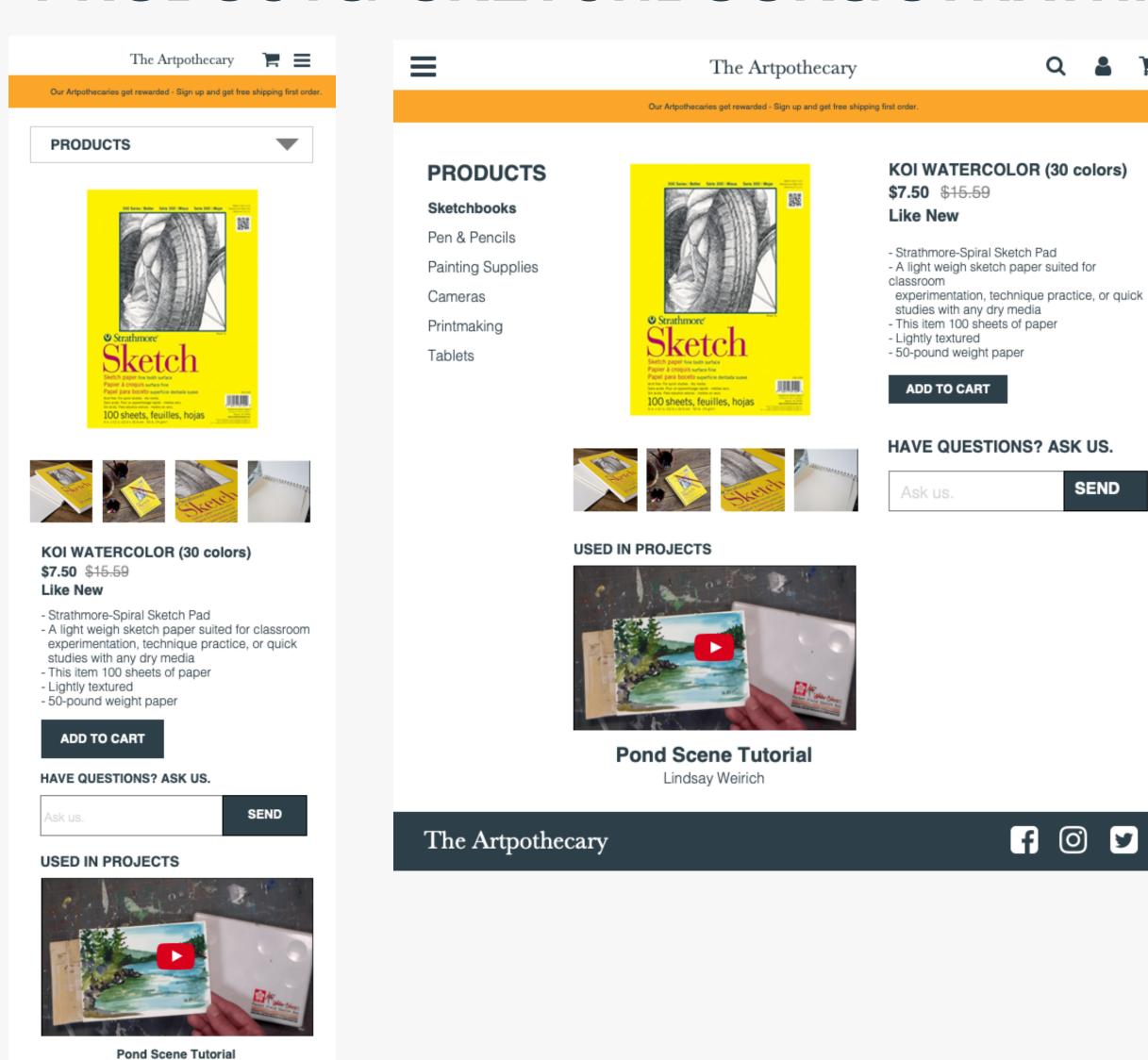


PRODUCTS/ SKETCHBOOKS/STRATHMORE SKETCH PAD

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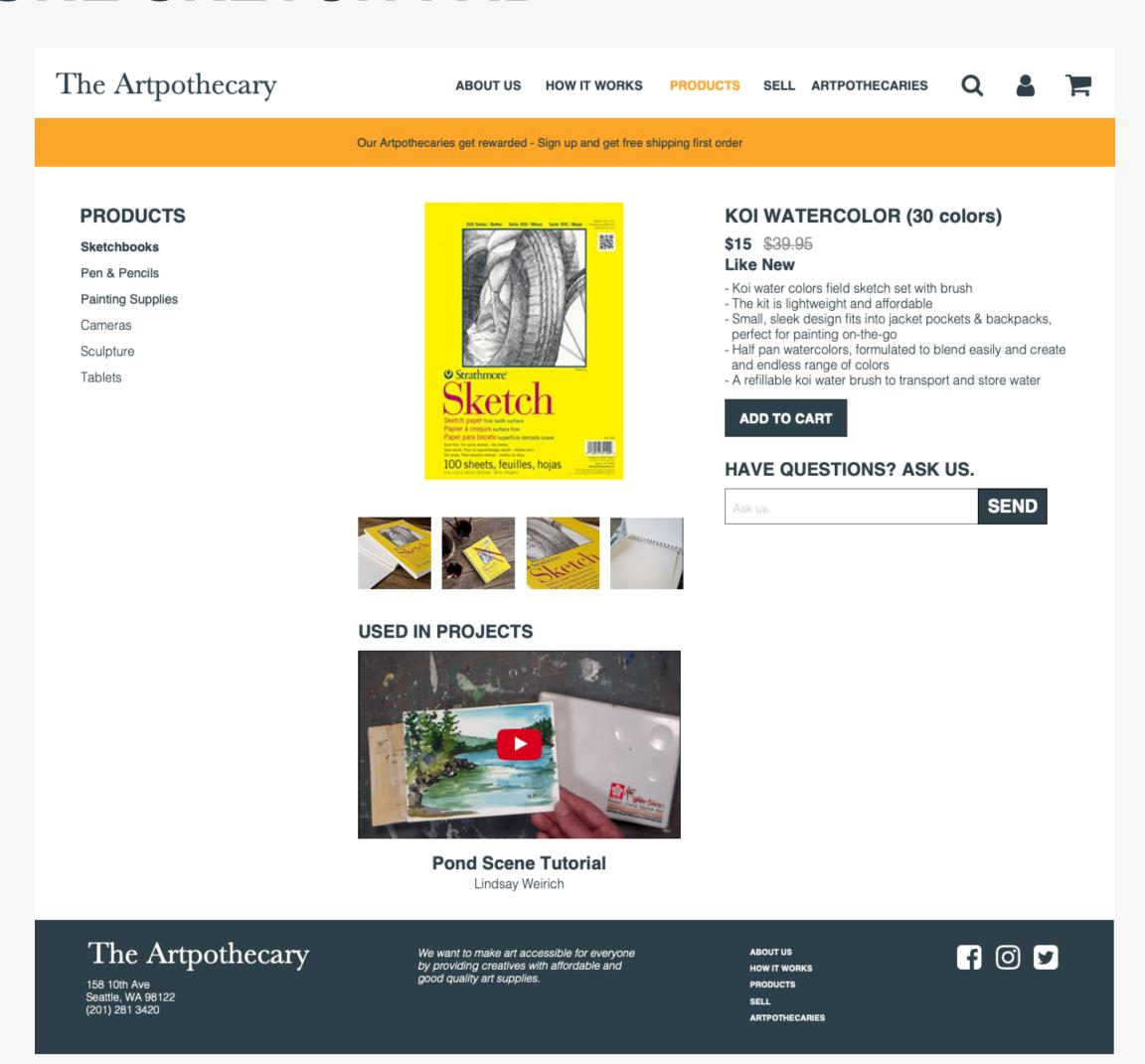
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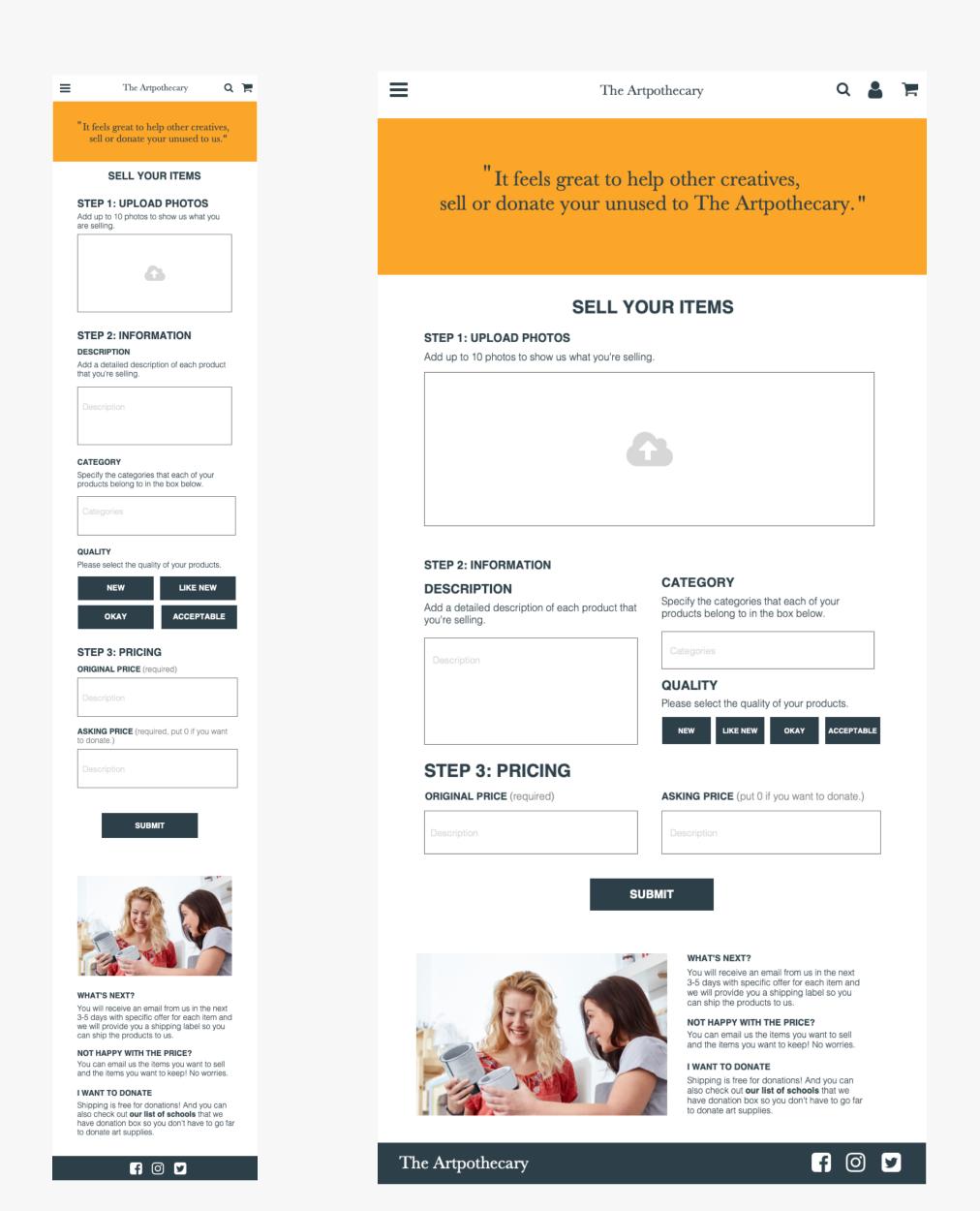


Lindsay Weirich

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SELL



The Artpothecary ABOUT US HO	WIT WORKS PRODUCTS SELL ARTPOTHECARIES Q &	_
	elp other creatives, sed to The Artpothecary."	
SELL N STEP 1: UPLOAD PHOTOS Add up to 10 photos to show us what you're selling.	YOUR ITEMS	
STEP 2: INFORMATION DESCRIPTION	CATEGORY	
Add a detailed description of each product that you're selling. The more details you give, the better price you can receive. Description	Specify the categories that each of your products belong to in the box below. Categories QUALITY Please select the quality of your products. NEW LIKE NEW OKAY ACCEPTABLE	
STEP 3: PRICING ORIGINAL PRICE (required) Description	ASKING PRICE (required, put 0 if you want to donate.) Description BMIT	
	WHAT'S NEXT? You will receive an email from us in the next 3-5 days with specific offer for each item and we will provide you a shipping label so you can ship the products to us. NOT HAPPY WITH THE PRICE? You can email us the items you want to sell and the items you want to keep! No worries. I WANT TO DONATE Shipping is free for donations! And you can also check out our list of schools that we have donation box so you don't have to go far to donate art supplies.	

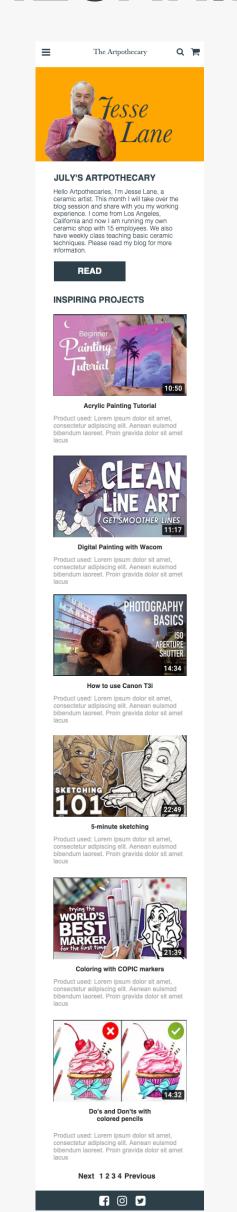
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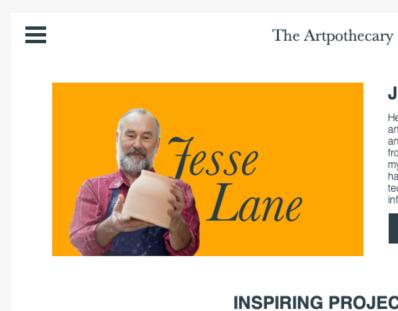
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ARTPOTHECARIES





JULY'S ARTPOTHECARY

Hello Artpothecaries, I'm Jesse Lane, a ceramic artist. This month I will take over the blog session and share with you my working experience. I come from Los Angeles, California and now I am running my own ceramic shop with 15 employees. We also have weekly class teaching basic ceramic techniques. Please read my blog for more information.

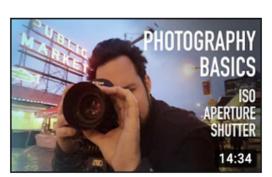
READ

INSPIRING PROJECTS



Acrylic Painting Tutorial

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How to use Canon T3i

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Coloring with COPIC markers

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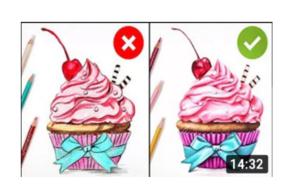
Digital Painting with Wacom

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5-minute sketching

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Do's and Don'ts with colored pencils

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5-minute sketching

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Do's and Don'ts with colored pencils

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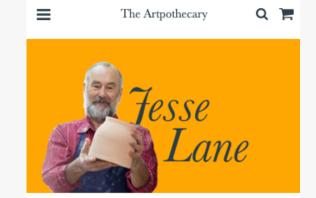
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ARTPOTHECARIES/ ARTICLE



JULY'S ARTPOTHECARY

Jesse Lane

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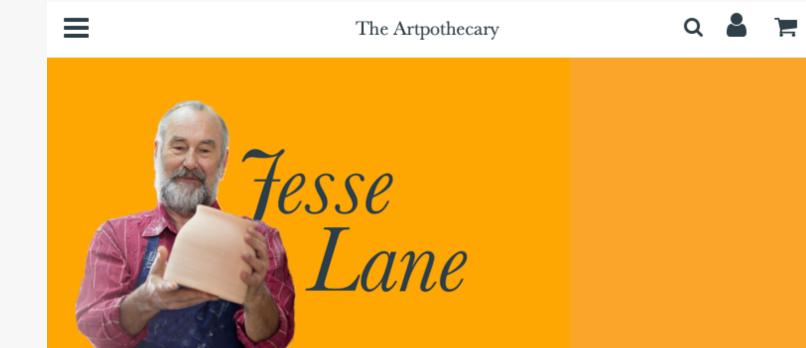
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Jesse Lane



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Jesse Lane



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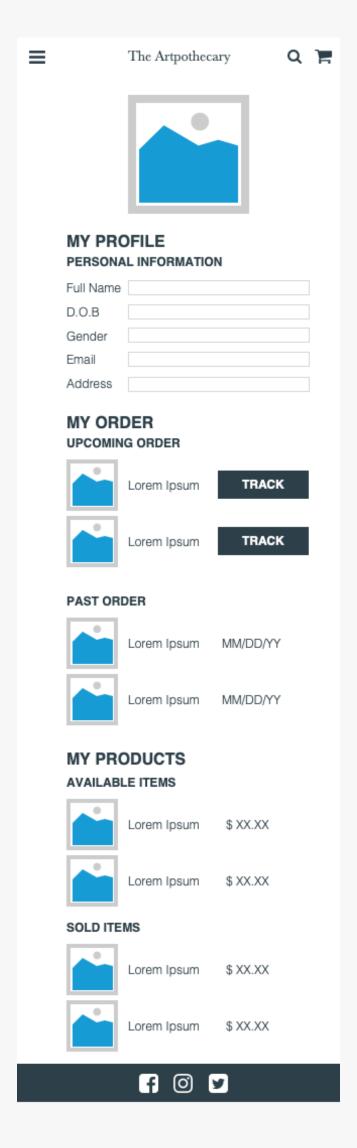


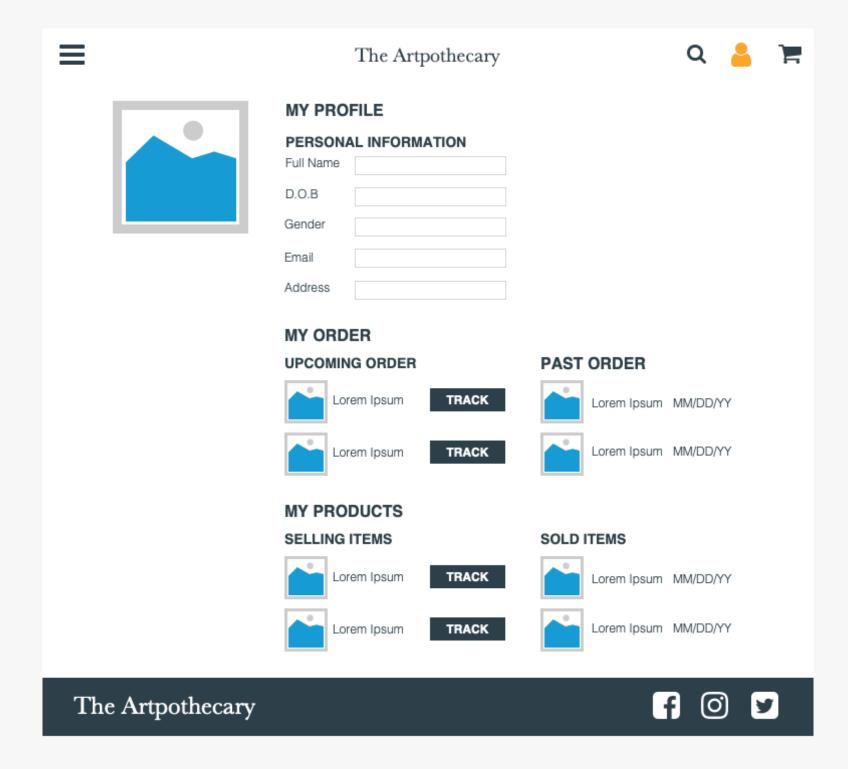
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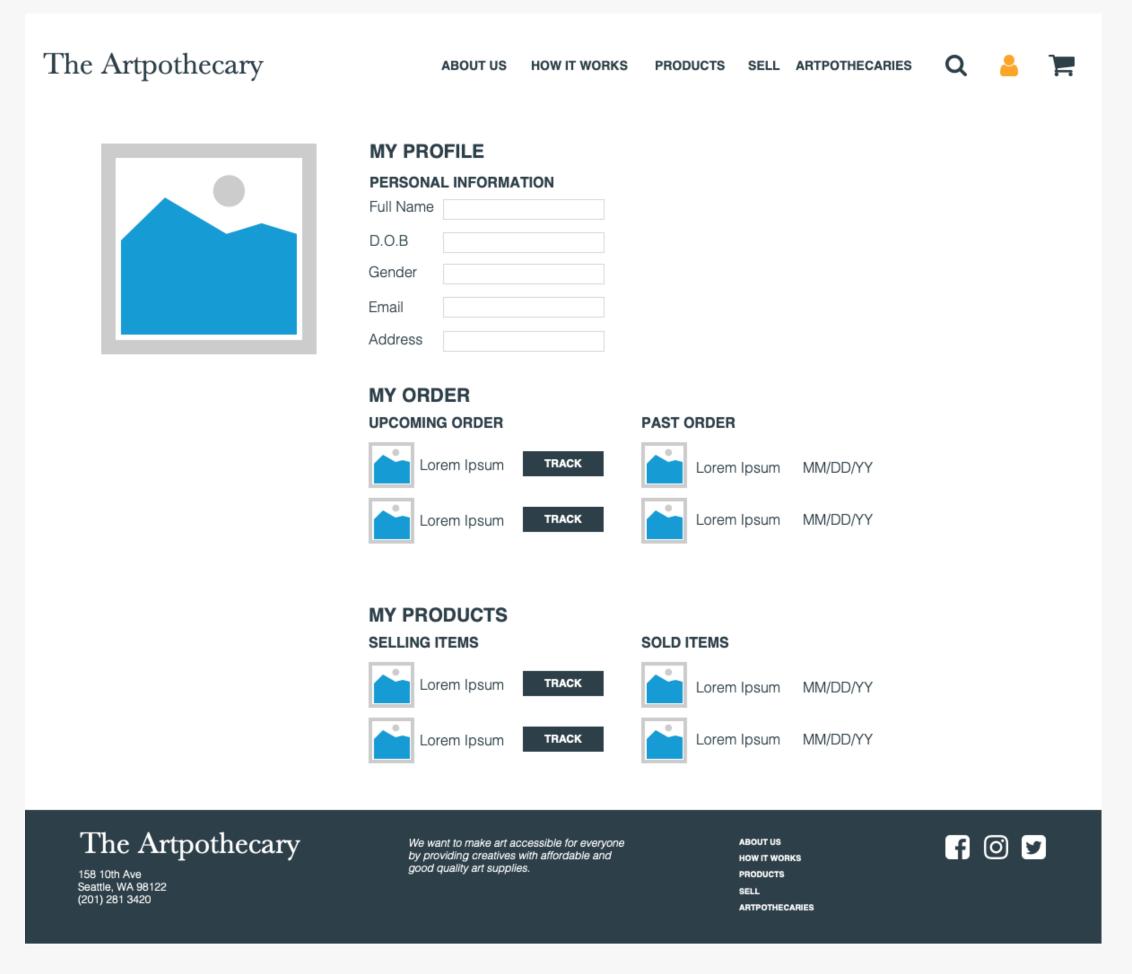
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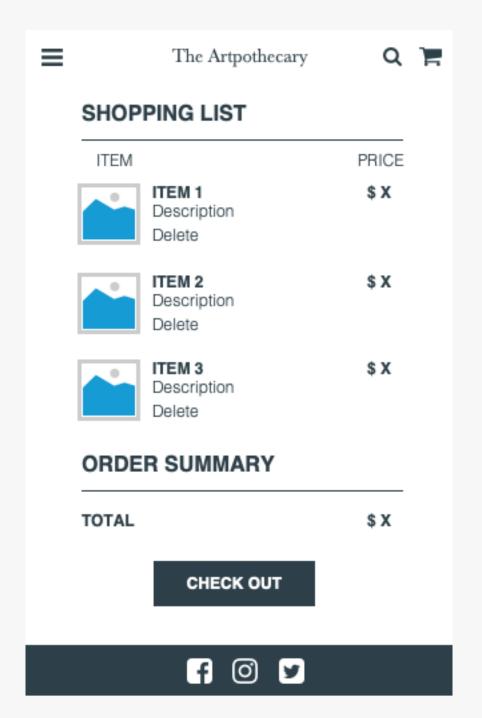
MY ACCOUNT

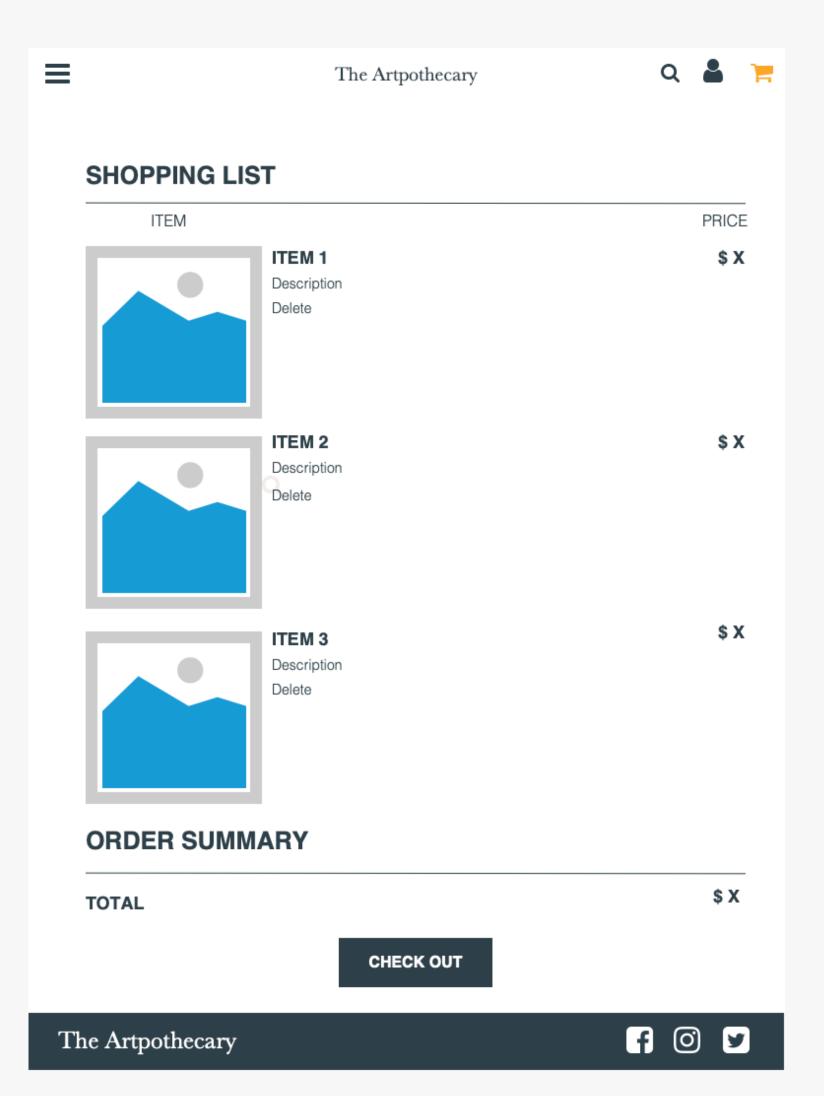


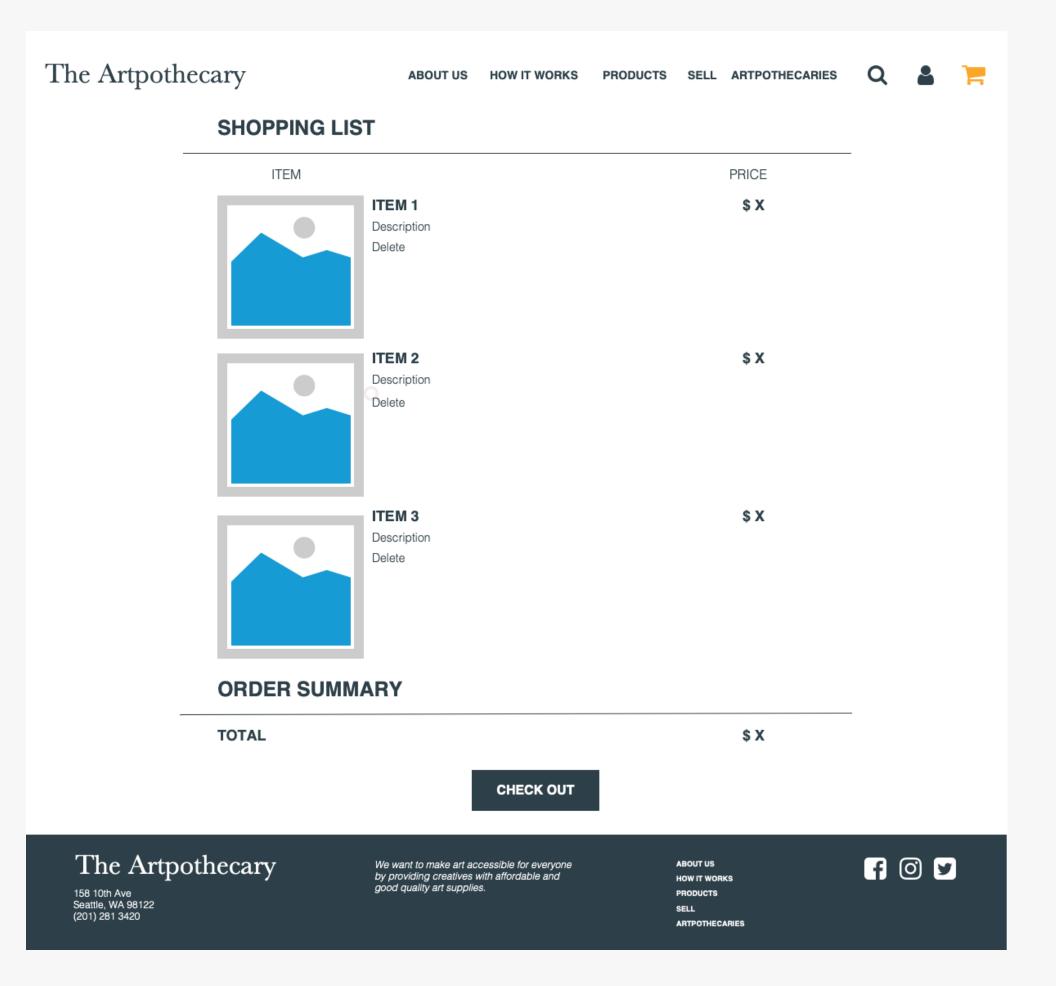




CART







IV.

Responsive Design (final)

The Artpothecary

Live Website https://duongle95.github.io/index.html

Video Recording
https://vimeo.com/354312405